

60th Annual Report

2018 – 2019 Season



Annual General Meeting of the Albury Wodonga Yacht Club Inc
Incorporation Number A0003085K

Sunday 6th October 2019

VISION: *To be a thriving place where people of all ages and abilities come to discover the joy of sailing*

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Agenda



Albury Wodonga Yacht Club Incorporated

Annual General Meeting

2pm, 6th October 2019

1. Open Meeting
 2. Commodore's Welcome Address
 3. Note Apologies
 4. Confirmation of 2018 AGM Minutes
 5. Reports from Committee, including Financial Report
 6. Election of 2019-20 Committee Positions
 7. Appointment of Honorary Legal Officer and Honorary Auditor
 8. General Business
 - 8.1 Proposal to change membership fee structure
 - 8.2 Setting Annual Subscriptions 2020-2021 Season
 - 8.3 "Sail Pass" (Temporary Membership). Holders to have rights and privileges of an Associate Member
 - 8.4 Nomination of Life Membership – Mark Harris
- Meeting Close

Minutes 59th Annual General Meeting

7th October 2018 – Albury Wodonga Yacht Club

Attendance

The meeting was opened at 2:10pm

Executive Committee

Leanne Thomson (LT)	Commodore	Attended
Terry Kerr (TK)	Vice Commodore	Attended
Vacant	Rear Commodore	
Deborah Culhane (DC)	Secretary	Attended
Jeff Stirling (JS)	Treasurer	Apology

Members Present

Andrea Clements, Phil Clements, Ed Darby, Cliff Swatton, Peter Nelson, Mary-Anne Scully (Marketing), Mark Harris, Kaye Harris, Bruce Diffey, Leanne Thomson (Commodore), Donald Thomson, Deborah Culhane (Secretary), Terry Caldwell, Terry Kerr (Vice Commodore), Helen Kerr, Peter Quigley, Bambi Quigley, Jozsef Quigley, Jocelyn Sawyer, Neil Henderson (Storage), Joel Doherty, John Demeo, Karl Dittler, Wes Ward, Beth Dawson, Tony Johnson, Brian Radomski, Herman Van Ree, Christine Harrington, Tony Harrington

Apologies

Rob Minato, Shirleen Minato, Brian Royal, Sam Royal, Erwin Bjesta, Ilse Bjesta, Alex Bjesta, Andrea Bjesta, Jeff Stirling (Treasurer), Stuart Howsam (Grants), Heather Wilson, Nick Horden, Julie Hordern, Matthew Grady, Mitch Harris, Jessica Harris, Walter Harris

Welcome

Welcome to all member and life member attendees by Commodore. Thank you for coming and it is great to see such a large number of voting members attending the lovely social events to open our Sailing Season, with the Long Lunch and the official naming of our new RIB, BrAvery. Thank you for attending our AGM also for and taking an active interest in your Club.

Previous Minutes

The minutes of the 2016 AGM were accepted as a true and accurate record of the meeting.

Moved: Kaye Harris, Seconded: Helen Kerr

Carried

Committee Reports

Commodore.

We have had a busy season with many successful activities and events, including Sail Country, supported by volunteers, and this has helped us fundraise. The Club can generate income from outside rather than trying to run raffles, etc. It is great to have community and member support. It would be appreciated if we could have member support again this coming season to replicate these results.

We have had several visitors throughout the year, including Peter Meritt, who gave a session on the racing rules and a race officers workshop, which it was good to see members took advantage of. Please let us know if you would like more of these at the club level.

We had thirty five (35) members in club racing this season, and although this is two (2) less than the previous season, participation was good. Co-ordinating members to run races proved difficult and some members had to be dragged off their boats to assist officiate races. I remind all members that volunteer duty is a requirement of membership and to sign up for duty with Duty Man.

This year, we lost a Founding Life member, Mr Bruce Avery. As the Club is now in its 60th year and Bruce was a strong part of that history in establishing the Club, we have named our new RIB in his honour, BrAVERY. We reflect on past member contributions and we look forward to the future.

Minutes 59th Annual General Meeting cont.....

Part of that future is the vision for the New Clubhouse and I would like to thank Herman Van Ree and Peter Quigley for all the work they have put into planning this development, which will be discussed later in the meeting.

I would also like to thank you for embracing me as the first female Commodore and for your support over the past three (3) years. I also thank the Committee of Management and our volunteers as without them and their fantastic efforts we could not achieve as much as we have. I would also like to thank my family, Donald, Laura and Simon who have been a wonderful support as I juggled being Commodore and family and business.

At the committee level, we have been looking at how we deal with nominating life memberships. We do not have standard procedures or up to date criteria to adequately reflect and honour the contributions of past life member recipients. Nomination and criteria for nomination are being developed.

I will be standing for a new position on the committee and I wish all the new committee members and the new Commodore all the best. Twenty three (23) new members joined the Club this season, one of whom is here today. Welcome Jocelyn Sawyer.

Vice Commodore

The Business Plan has progressed, all be it slowly as the new clubhouse project has consumed much of the sub-committee's time. The Business Plan has been provided to members to please look and provide your feedback.

During this season we have updated many of our policies and procedures, particularly with respect to Working With Children, and other compliance required by our governing body, Australian Sailing.

Most members have their WWC and while we appreciate it is an incumbrance, as we have juniors active at all level of the club it is impossible to split the membership between those have a WWC and those who do not, thus every member has to have one - 92% of members have now completed their WWC and I am happy to report that this is good in comparison to other clubs, so I would like to thank everyone for their understanding and support with this compliance issue.

I would like to make a special mention of thanks to the Strategic Planning Team and those who stepped up to serve on this team. Please continue and support new Vice Commodore.

Rear Commodore

Nil report as Position Vacant

Treasurer

The Treasurer is an apology. The Commodore referred to Annual Report and the accounts and financial information contained therein. It was noted that the Club had a positive year and made money and was able to invest in our assets.

Sailability

Phil Clements has put a call out for Volunteers for Sailability on 20 October. This was well supported this season by participants and over thirty (30) volunteers. Your efforts are much appreciated by the participants, their carers and the Club.

Discover Sailing Centre

This was largely operated by Leanne Thomson, in addition to her role as Commodore. The position of Training Principal was vacant and there is a need for succession planning. Two hundred and ninety-four (294) trainees came through the Centre this season with all programs proving popular.

Yard Arm Café

The Café no longer has a supervisor and the Club is looking for someone to take this on, who can purchase items, coordinate supervisors and roster volunteers so that there is always someone on duty.

Minutes 59th Annual General Meeting cont.....

Without the café supervisor it is difficult to run the café effectively throughout the season. If the position of supervisor cannot be filled, then we may have to abandon fresh food and only provide pre-prepared food, like pies and sausage rolls.

Secretary – Membership Listing

The list in the Annual Report has been extracted from the previous system as this was rolled into the new system at the start of the season and much of the old information has now been archived to allow members to renew onto the new RevSport system.

There were a few issues, now all resolved. One of the issues was that the new system relies on matching members Australian Sailing number with their name and date of birth and this matching up is now critical for the data entry process.

Election of Committee Officers

Nominations for each of the committee positions were discussed. Only one nomination for each position was received hence there was no need for an election. All standing nominees, being fully paid members of the Albury Wodonga Yacht Club, were accepted.

Executive Committee		General Members	
Commodore	Terance Kerr	Club Captain Racing	No Nomination
Vice Commodore	Stuart Howsam	Marketing & Promotion	No Nomination
Rear Commodore	Stewart Cathie	Training Centre Principal	Leanne Thomson
Secretary	Deborah Culhane	Maintenance	No Nomination
Treasurer	Jeff Stirling	Storage	Neil Henderson
		Galley & Entertainment coordinator	No Nomination
		General Member (Projects)	Joel Dougherty

Annual Subscriptions for 2019-2020

The Clubs income has now reached the threshold for GST so we must now be registered for GST and we believe that our purchases should offset this over time. Membership cannot be claimed against GST so this much be paid outright. While things we purchase, like Coca Cola Coke have GST attached and we claim this quarterly, things that we generate ourselves such as membership and training are not claimable, and we pay the full GST amount.

It was put to the meeting that a 3% to 5% increase on membership on top of CPI this year and next year should be imposed. This spreads the full GST incurred over two years and accounts for projected CPI increases. This may vary depending on how the GST affects finances over the year.

We may be able to reduce this next year to 3% - 4% to reduce the burden on members, depending on CPI increases generally.

This does mean, however, an increase of 8% on top of all charges. First sailing adult fee is \$220.00 then \$237.00, for example. A sheet showing financial calculations has been provided to members. Thus 4% - 8% on everything we sell will keep the Club liquid, bearing in mind that this is a worst case scenario and there could be opportunities to review fees.

Proposed fee increase of plus 8%

Moved: Wes Ward, Seconded: Terry Caldwell

Carried

Appointment of Honorary Legal Officer and Auditor

Honorary Legal Officer - Deborah Culhane (Secretary) will act as honorary legal office, unless there is a conflict of interest re litigious issues, in which case we will revert these matters to Tony Brandt

Auditor - Ryan Schischka (Johnsons MME)

Minutes 59th Annual General Meeting cont.....

General Business

Proposed Clubhouse Development:

The Commodore thanked Herman Van Ree for the plans and specifications, and all the work that he and Peter Quigley have done. With their contribution and the time and effort they have put into this proposal, this has allowed us to go to tender to get an idea of the pricing for the works. The tender process showed that we are looking at around \$1 million.

Four of the five contractors who submitted tenders were in the mid-range and there was only 9% difference between the highest and lowest quotes. Cheapest quote was from a company that Herman has worked with previously and that company also suggested ways to achieve additional savings. On top of the contractor's savings there could be additional savings, for example, we have some tiles, Lysaght will provide glass and roofing materials at a reduced cost, and other products could be also available at a reduced cost or in kind from local suppliers.

Further, we can now claim GST on building materials and this means further savings. The quote included the removal of the current building.

The Treasurer and Commodore approached the Wodonga Council about the possibility of a grant for the works. The Council indicated that grants of that amount are available, and we are in a good position to be selected for the Council to sponsor the grant and apply on our behalf.

Assistance with grant applications for state and federal funding for infrastructure projects is provided by the Council and as we have done the major work towards creating the business case, we are well prepared, and the Council is on our side to assist.

Our plans and specification could be required to change, as the government will likely want input, under the terms of a government grant. However, we have ticked most of the major boxes re accessibility, water tanks, etc so major revisions are unlikely.

We need to renew the lease as we need to show ownership or at least 20 years leasing as the investment must be depreciated over 20 years for funders to see a return on investment. The Council will assist us to get this from Goulburn Murray Water.

If we could secure a ten year lease with two option periods of 10 years each, that would give us flexibility with the ability to renegotiate on exercising the options without requiring a new lease. It is unlikely to be refused as there are no issues with chemical spillage or other water contamination issues.

The Council stated that it expects the population of Wodonga to double by 2040 and is looking at infrastructure that supports this growth. Even though we are a small club, we have a diverse offering with school groups, Sailability, discover sailing days, and we are thus relevant to the wider community in general, with the opportunity to promote tourism with the Sail Country annual event.

The next step is we need to go back to the Council in November and they will advise us of items we may be missing from our Business case. We will need to present all our documentation to Council by February. They will then prepare the case to go to Council by March 2019 for the vote on whether they will accept our submission and assist with the grant process.

There are no competing funding applications in this space at the moment for recreational and sporting infrastructure thus we stand a good chance! However, it will be near the end of next year before we know if we will receive grant funding.

In the interim, we must prepare the business case and look at the financial implications. We need to consider:

- Can we fund the rest of the cost after the grant monies; and
- Can we afford the ongoing costs to maintain and insure a new building.

Minutes 59th Annual General Meeting cont.....

If we got grant funding for \$500K, or even \$600K - \$700K, that still leaves approximately \$599K for us to fund as membership. The Treasurer believes we would have \$100K by time this moves ahead, and we could fund raise through the Australian Sports Foundation ("ASF"). Note that the ASF will not release funds until a development application has been approved, and if the project does not go ahead, we will lose that donated money.

The Victorian State government may provide a small low interest loan, as this is for sporting infrastructure, or we could source a normal bank loan, borrow from members, etc.

Does the membership believe that based on our current plans and specifications, with 10% of the funds, that we should go ahead applying for a grant with Wodonga Council's assistance?

Meeting opened for general discussion:

- Could we get additional support from Albury Council? – unlikely as the project is in Victoria.
- Are there cheaper options, such as a refurbishment of the current building or building a single-story clubhouse instead? – current clubhouse in poor condition so unviable.
- Can we fund a loan if we don't get a grant? – yes, but there would be no new assets as all we earn would go to servicing the loan. We could generate an additional \$50K with new kitchens for functions and sub-lease opportunities, plus the ability for new offerings of services.

A huge amount of time has been invested up to this point. Do we go forward or not? Other small clubs have been bold, as we have been in our plans for this project, i.e., Canberra Sailing Club, and Blairgowrie Sailing Club. They instigated a joining fee for new members, as a contribution to the efforts made, and risks taken, by past members. If we look like we are growing, with new things happening, we will get new members.

If we take the next step and prepare the documentation for the Council to take to the vote, around March or April next year, we can then reassess. Once that happens and the Council applies for a federal or state grant on our behalf, it will likely be twelve (12) months more before any grant is offered.

We are not asking for a commitment to the project and funding at this meeting, we are merely asking if we can go ahead to the next stage of the due diligence process. We do not want to waste Herman or Peter's time, already so generously given, until we get a commitment to keep proceeding with preparing the Business Plan and funding application.

We can look at this again next AGM when we will have an idea of the level of funding available and what savings we could potentially make. It may even be later in 2019, so there may be a need to call a General Meeting.

Action:

We propose to authorise the committee of management or appointed sub-committee to continue with the process of seeking a grant for the development of the clubhouse, based on the current plans, specifications and the Business Plan.

Majority voted in favour

Carried

Proposed Adoption of "Sail Pass":

The "Sail Pass" is a national Australian Sailing pilot program aimed at getting people to join clubs and thus be insured when sailing out of club premises. When boat owners and skipper take people sailing, many of these invitees are not registered. Australian Sailing data suggests that less than 30% of those participating in sailing are club members.

Non-members use club facilities and do not contribute to up keep or costs as members do. They are also uninsured.

Minutes 59th Annual General Meeting cont.....

Australian Sailing's working group proposes a "Sail Pass" user pay system for recreational and racing sailing, whereby a person as a non-member can obtain a free session pass or pays a small fee and can participate in sailing (with insurance coverage) for the time frame that the pass is granted for.

Clubs have a duty of care to know who is competing in races. The Sail Pass covers insurance and allows the club to know who is on the water, how many times a person sails, and complies with the racing rules.

As the person registers, data is captured for marketing and collates how many times that person has attended the club. The standard is three (3) races without being a member, as per Rule 46 of the Racing Rules of Sailing:

. . . except in an international event, any crew member who sails in more than 3 races in a season shall be a member of a Club affiliated to Australian Sailing and hold a valid Australian Sailing Number.

It is a requirement in most sports that a person cannot participate without first being registered, i.e., golf clubs have green fees, swimming clubs have casual swim fees, etc.

Currently, excluding regattas and discover sailing days, non-members should sign into the visitors' book. It is also part of our liquor licence requirements as there is a restriction on the number of people who can be on a licensed premises. Even if just for a BBQ, people still must sign in as they are using facilities paid for by members.

Capturing this in practice is very difficult. We cannot ask everyone if they are a member and police, and record, etc. No one wants to do this!

Australian Sailing is looking for clubs to trail the Sail Pass registration on line with RevSports – non-members can register on line or at club computer. Registrants will be covered for insurances/liquor licences.

Sail Pass can be set up by the club and they can add a fee and be flexible as to how many times people can register for a pass before they are required to become a member. The Skipper registers his/her crew. This is no different from Discover Sailing Days, where people are required to pre-register and are covered for insurances without having to pay a fee for the day. Learn to sail participants also register on line, as do Sailability.

With huge insurance premiums, a stand alone national program has merit. Further information will be posted in the newsletter when it becomes available.

The primary aim is to promote safety and ensure insurance coverage for all participants, club officials know who is on the water and who is on the grounds if there is an emergency evacuation. Data capture and the opportunity to get back in-touch for marketing is secondary.

There is a cost to what we do, and Sail Pass will help members to show their guests the value of membership.

Action:

We propose to authorise the committee of management or appointed sub-committee to advise Sailing Australia that the AWYC will participate in the Sail Pass pilot program.

Majority voted in favour

Carried

Further General Business:

There being no further general business, the Commodore declared the business of the AGM for 2018 complete and thanked all members for their attendance and contribution to the matters for discussion.

Meeting Closed: 4:08pm.

Commodore's Report

Terry Kerr- Commodore

I remember reading a Commodore's Report from some years ago that opened something along the lines of "... we again had a successful year with plenty of water in the Lake and no algae ...". So it's no surprise that with not much water and a few weeks of algae that the season wasn't perhaps the success that we have hoped for, this isn't to suggest that the season wasn't successful. Even with the unfavourable conditions and to the credit of our sailors young and old, all the major Club activities were completed.

The new Clubhouse project has progressed albeit slowly. The next key step in the Project is funding, clearly we can only build what we can pay for. Leanne and Jeff met with representatives from Wodonga Council to discuss Grant Funding, although it's early days the Council believed we would have a good case for funding.

Considering the relatively poor sailing conditions during the second half of the season the various departments had a reasonably good season. Sail Country was again an outstanding success with tickets selling out in record times. A huge thankyou to all involved!

The End of Season Function was enjoyed by a number of members and we also had some of our sponsors attend. Congratulations to all the recipients and in particular the individual award recipients; Most Improved Junior - Jozsef Quigley, Youth Encouragement Award - Ian Howsam, She Sails and Leads Award - 'The Helens' (Helen Kerr and Helen Wilson), Outstanding Achievement in Sailing - Oscar Henderson and Club Person of the Year – Terry Caldwell.

If you think you have seen some tiny boats in front of the Club don't go racing off to the optometrist, your eyes aren't playing tricks on you. A group of members have caught the radio controlled yacht bug. I'm sure it's not a contingency for the current water level but these boats require very little water and by all accounts are a heap of fun. Interestingly, this is perhaps the real growth area in our Club this year.

As with any volunteer based organisation we rely on a number of people to 'step up' to ensure that what needs doing gets done. On behalf of the membership I'd like to thank the outgoing Committee for all their efforts in keeping our Club running throughout the year. Also, I would personally like to thank the Committee for their support and contributions throughout the year.

Although the past year has been quite quiet compared to previous years I am confident that our Club is in a good position for the future.

2019 Norske Skog Young Achiever of the Year



Congratulations to AWYC member and Victorian Institute of Sport Athlete Laura Thomson. Laura was the winner of the Sports Albury Wodonga 2019 Norske Skog Young Achiever of the Year award.

Laura took out the award, beating some elite local sporting talent across a variety of sports.

Laura is campaigning in the 49erFX (female Olympic skiff) with skipper Laura Harding. In their sights on their pathway to the 2024 Paris Olympic Games are the 2019 World Championships in Auckland, New Zealand (November 2019), followed by the 2020 World Championships in Geelong, Australia (February 2020).

Secretary's Report

Deborah Culhane - Secretary

New Members

The AWYC welcomed 9 new members in the 2018-19 sailing season. A big thank you is extended to the Discover Sailing Training Centre and it's trainers and helpers for giving participants such amazing experience on the water that they want to become members. I'd also like to say a big thank you to all of our members well for encouraging family, friends and colleagues to come out and try sailing. Every new member is a "Club Effort".

Our current membership is 162 with members renewing at a rate of knots!

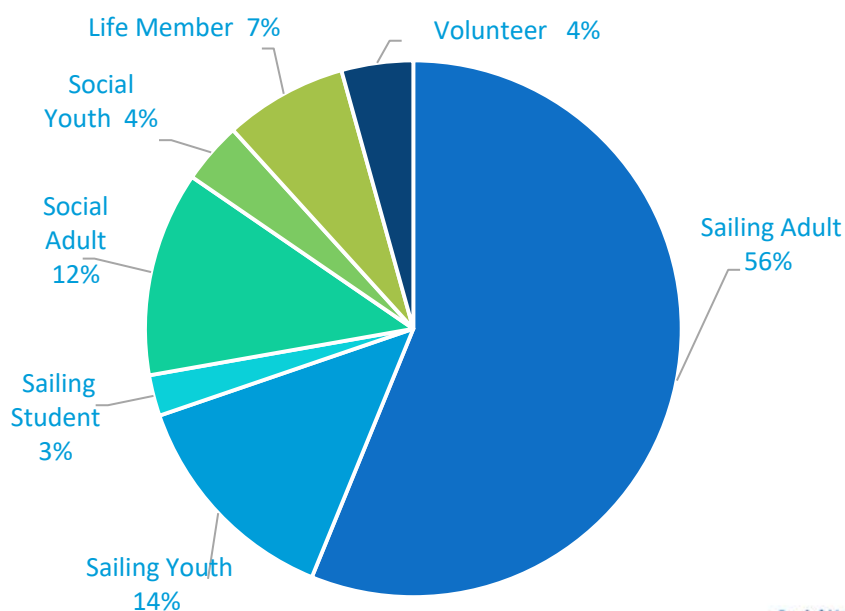
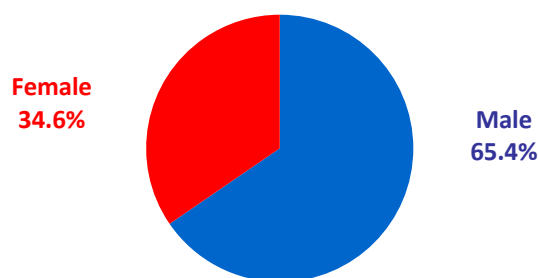
We've lost 27 members over the year, largely due to their moving out of the region as was the case last season.

Membership

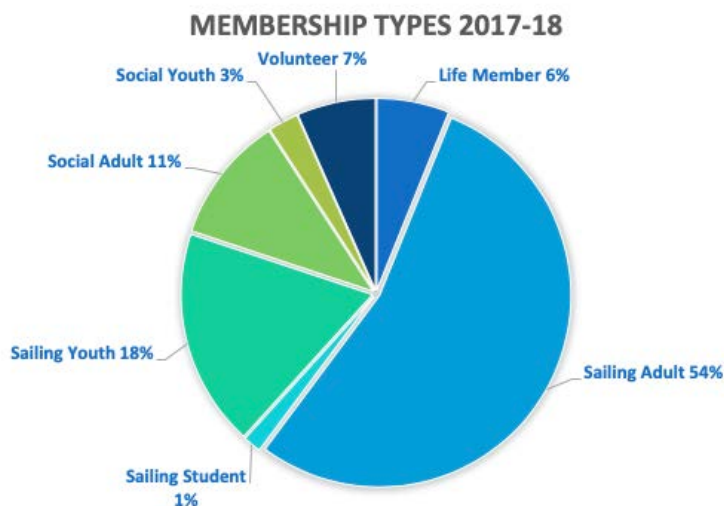
The breakdown of membership categories was:

Sailing adults:	91
Sailing youth:	22
Sailing Students (full time aged 18-25):	4
Life members:	12
Social adults:	20
Social youth:	6
Volunteers:	7
TOTAL	162

Member Gender Split



Membership Types 2018-19



Secretary's Report cont.....

Members are reminded to please alert the Secretary of any changes in contact details, especially new email and mobile phone numbers! This makes communication about the Club and what is happening more reliable.

New Online Platform

This year we've been getting more familiar with the RevSPORT platform that was introduced last year. This has again been a lot of work for our Commodore, Vice-Commodore and external IT service providers, working in collaboration with Yachting Victoria to iron out the bugs and to ensure it fits in with our sport and stakeholders.

New Initiative – Out There Sailing

This is an initiative from Australian Sailing aimed at increasing participation, and club membership, of that difficult age group, the 12 to 17 year olds, giving them the opportunity to try sailing, windsurfing and paddle boarding. All Out There Sailing programs will be delivered by qualified Australian Sailing Instructors. It's about fun with friends and getting out on the water.



The program is designed to keep friends together. Thus, a participant doing Out There Sailing 1 and Out There Sailing 2 can sail both together because there are two skills sets to develop, i.e., helming and crewing. Out There Sailing will focus on the social element of a club environment, on the water, on the lawn area or in the clubhouse.

In addition to creating new avenues to attract members, we also see this as a way of retaining as members those who may come through the Discover Sailing School, by being able to offer more on-water opportunities for those not interested in dinghy racing, and more social opportunities for all!

David McGeachin Memorial Award Club Person of the Year 2019

This year's Club Person of the year was Terry Caldwell.

Terry was the Principal Instructor for all the school sailing classes 2018/2019 season. This necessitated the management of groups of 20-30 kids at a time with the assistance of 2 or 3 assistant instructors for a total of 160 kids. This was achieved while recovering from a shoulder injury.

Some of Terry's other achievements included:

- Regular participant and supporter of the AWYC Sailability program.
- A member of the AWYC Mow and Grow team, particularly the "Twig & Leaf Police".
- Principal race officer for Sail Country since its inception.
- And to cap it all off, Terry has been earned a position as an Accredited National Race Officer.

Congratulations Terry, deserving winner of the David McGeachin Memorial Award - Club Person of the Year.



Treasurer's Report – 1st July 2018 – 30 June 2019

Jeff Stirling – Treasurer

Results

The club recorded an overall net surplus for the year ended 30 June 2019 of \$35,620 (2018: \$41,140)

Included in that surplus were donations received with thanks from:

- The Commercial Club of Albury : \$5,500 – “BrAvery” RIB Motor & Sailability
- Club members : \$263 – Safety Boat

Cash Sponsorship was received in support of our “Sail Country” Regatta, as was non-cash “in kind” assistance provided from a range of supporters for that event.

Membership subscription and storage fee income was down by \$7,180 in comparison to the previous year partly due to the club's obligation to collect and remit GST for the first time for the 2019 year.

In addition to core membership activities, the club had four main income producing activities for the year, the results of which are included in the overall surplus of \$35,620.

The approximate net contribution to the 2019 surplus from each of those activities was:

			2019	2018
			\$	\$
Discover Sailing Centre	Gross Income	\$ 23,474		
	Less Direct Expenses	\$ 7,269	16,205	22,302
Sail Country Regatta & Galley Combined			25,499	25,114
Sailability (includes \$5,500 donation)			4,354	9,577
All other membership activities			(10,438)	(15,853)
Overall Surplus			<u>\$35,620</u>	<u>\$41,140</u>

The deficit in “other membership activities” includes all club expenses not directly attributable to one of the income producing activities mentioned above, and includes general grounds maintenance and improvements, insurance, building additions etc.

The Club's Financial Position at 30 June 2019 – Balance Sheet

Net assets at 30 June 2019 were \$556,431 (2018: \$520,811) as listed on the balance sheet.

Cash at Bank \$22,542 (2018: \$69,465) and on Term Deposit \$112,995 (2018: \$41,714) were held at year-end to fund club operations for the next year and to hold in reserve for future improvements to club facilities.

Funds were invested in various capital equipment additions to the extent of \$13,752 (2018: \$25,354)
– Listed under Purchased Additions 2018/2019

The club had no debt at 30 June apart from normal trade creditors of \$3,970 (2018: \$2,981) which have been paid since the end of the financial year.

Treasurer's Report cont.....

Registration for GST and Membership Fees

The club was required to register for GST from 1st July 2018.

Accordingly all Club income from 1 July was deemed to include 10% GST and the Club was able to claim back from the Australian Taxation Office (ATO) 10% GST on expenditure incurred from GST registered businesses.

For the 2019 financial year, we collected GST of \$11,622 on income and claimed \$7,755 with the net amount of \$3,867 paid to the ATO.

The ability to recoup GST on costs incurred means that it has not been necessary to increase membership fees and charges by the full 10% GST impost.

Fees for the 2018/2019 financial year were increased by around 5%; representing a part contribution to the cost of GST that the club must pay to the ATO, and the usual inflationary increase.

Yours in Sailing

Jeff Stirling
Treasurer 2018/2019



Treasurer's Report cont.....

Albury-Wodonga Yacht Club Inc

Profit & Loss [Last Year Analysis]

July 2018 To June 2019

ABN: 75 305 264 575

	This Year	Last Year	\$ Difference
Income			
Subscriptions	\$23,687	\$29,856	-\$6,169
Storage Fees	\$12,035	\$13,046	-\$1,011
Presentation Night	-\$350	-\$337	-\$13
Grants Income	\$5,000	\$9,258	-\$4,258
Club Hire / Camping Fees	\$7,735	\$8,740	-\$1,005
Clothing Sales	\$0	\$779	-\$779
Less Clothing Purchases	\$0	-\$840	\$840
Sailability Fees	\$64	\$274	-\$210
Regattas	\$11,496	\$10,040	\$1,455
Training Centre	\$16,205	\$22,302	-\$6,097
Total Income	\$75,870	\$93,118	-\$17,248
Total Cost of Sales	\$0	\$0	\$0
Gross Profit	\$75,870	\$93,118	-\$17,248
Expenditure			
Software Subscriptions	\$1,366	\$1,049	\$317
Bank Charges	\$46	\$5	\$41
Electricity	\$3,742	\$3,966	-\$224
Fuel	\$1,097	\$1,430	-\$333
Gas	\$565	\$567	-\$2
Insurances	\$13,672	\$12,863	\$808
Property Lease	\$3,498	\$4,779	-\$1,281
Licences and Registrations	\$2,208	\$2,778	-\$570
Postage	\$574	\$1,049	-\$474
Printing	\$0	\$37	-\$37
Sundry Expenses	\$184	\$710	-\$525
Telephone	\$119	\$370	-\$251
Trophies	\$231	\$2,588	-\$2,357
Affiliation Fees Y Vic	\$3,818	\$4,208	-\$390
Water Charges	\$4,345	\$3,285	\$1,059
Website & Software	\$69	\$220	-\$151
Waste removal	\$2,032	\$1,440	\$592
Additions and Maintenance	\$14,314	\$27,908	-\$13,595
Total Expenditure	\$51,878	\$69,252	-\$17,374
Operating Profit	\$23,992	\$23,866	\$126
Other Income			
Interest - Hume Building Soc	\$1,299	\$815	\$483
Sailability Donations	\$500	\$500	\$0
Galley Trading	\$9,830	\$15,074	-\$5,244
Sale 7 ML Water Allocation	\$0	\$698	-\$698
Insurance Recovery	\$0	\$687	-\$687
Write off sold/obsolete assets	\$0	-\$500	\$500
Total Other Income	\$11,628	\$17,274	-\$5,646
Net Profit/(Loss)	\$35,620	\$41,140	-\$5,520

This report includes Year-End Adjustments.

Treasurer's Report cont.....

Albury-Wodonga Yacht Club Inc

Balance Sheet [Last Year Analysis]

June 2019

ABN: 75 305 264 575

	This Year	Last Year	\$ Difference
Assets			
Current Assets			
Cash at Bank	\$11,313	\$57,311	-\$45,998
Junior's Account	\$2,118	\$2,053	\$65
Sailability Account - Hume	\$8,976	\$10,101	-\$1,125
Helen Kerr Galley Float	\$136	\$0	\$136
Total Current Assets	\$22,542	\$69,465	-\$46,922
Term Deposits			
Hume Bank Deposit No 38917	\$42,554	\$41,714	\$841
Hume Bank Deposit 384129 I1.1	\$70,441	\$0	\$70,441
Total Term Deposits	\$112,995	\$41,714	\$71,282
Australian Sports Foundation			
Opening Balance	\$0	\$3,869	-\$3,869
Donations Transferred to ASF	\$0	\$555	-\$555
Donations Made Direct to ASF	\$0	\$212	-\$212
Grants Received from ASF	\$0	-\$4,608	\$4,608
ASF Admin Fees Deducted	\$0	-\$28	\$28
Total Australian Sports Foundation	\$0	\$0	\$0
Galley Stock & Cash Float			
Stock on hand at cost	\$800	\$800	\$0
Trade Debtors	\$1,530	\$5,500	-\$3,970
Other Assets			
Try Booking Account	\$0	\$1,854	-\$1,854
Auspost Pay & Go Card	\$336	\$336	\$0
Property & Equipment			
Leasehold Improvements at Cost	\$92,589	\$92,589	\$0
Equipment at Cost	\$75,308	\$75,308	\$0
Donated Equipment at Cost			
White RIB	\$13,991	\$13,991	\$0
Coffee Machine	\$1,500	\$1,500	\$0
Hisense TV	\$707	\$707	\$0
Defibrillator Pack	\$2,600	\$2,600	\$0
Total Donated Equipment at Cost	\$18,799	\$18,799	\$0
Purchased Additions 2011/2012			
Opti Dinghys x 6	\$8,580	\$8,580	\$0
Playground Equipment	\$2,848	\$2,848	\$0
Power Blower	\$250	\$250	\$0
Pacer Dinghy Second Hand	\$1,000	\$1,000	\$0
Training TV	\$460	\$460	\$0
Club Dollies x 8	\$1,059	\$1,059	\$0
4 x VHF radios & aerials	\$1,423	\$1,423	\$0
Outdoor Settings	\$392	\$392	\$0
Training PFDs	\$340	\$340	\$0
Total Purchased Additions 2011/2012	\$16,351	\$16,351	\$0
Purchased Additions 2012/2013			
Storage Shed	\$29,610	\$29,610	\$0
5 x Inflatable Bouys	\$1,160	\$1,160	\$0
Washtech Commercial Dishwasher	\$3,346	\$3,346	\$0
Bonn 1900 Watt Commercial Micr	\$2,041	\$2,041	\$0

This report should be read in conjunction with the accompanying Notes to the Financial Statements.

Treasurer's Report cont.....

Albury-Wodonga Yacht Club Inc

Balance Sheet [Last Year Analysis]

June 2019

ABN: 75 305 264 575

	This Year	Last Year	\$ Difference
2nd Hand Opti ex Wayne Smith	\$1,000	\$1,000	\$0
Opti Boom Pads	\$198	\$198	\$0
Printer for Galley	\$124	\$124	\$0
Mitsubish Split System Arcon	\$2,820	\$2,820	\$0
Westinghouse 320L freezer	\$740	\$740	\$0
Total Purchased Additions 2012/2013	\$41,039	\$41,039	\$0
Purchased Additions 2013/2014			
Male Shower Cubicles	\$2,981	\$2,981	\$0
Fuel Storage cabinet - shed	\$275	\$275	\$0
Training Boat Tow Hitches	\$111	\$111	\$0
Bushranger 21" Ute Mower	\$700	\$700	\$0
Total Purchased Additions 2013/2014	\$4,067	\$4,067	\$0
Purchased Additions 2014/2015			
Husqvarna Ride On Mower	\$3,000	\$3,000	\$0
Ozi Opti Ex Katrina Maxwell	\$1,000	\$1,000	\$0
5 X Inflatable Bouy Vic regatt	\$1,089	\$1,089	\$0
Portable Pressure Washer	\$239	\$239	\$0
Cover for Pacer	\$550	\$550	\$0
John Deere 4105 4WD Tractor	\$24,403	\$24,403	\$0
Total Purchased Additions 2014/2015	\$30,281	\$30,281	\$0
Purchased Additions 2015/2016			
Public Address System	\$747	\$747	\$0
Storage Room Racking	\$1,711	\$1,711	\$0
Air Hockey Table	\$240	\$240	\$0
10 x IC-M23 VHF Handheld Trans	\$2,042	\$2,042	\$0
Manual Leaf Sweeper	\$169	\$169	\$0
Life Jackets ex Active Club GR	\$1,587	\$1,587	\$0
Total Purchased Additions 2015/2016	\$6,496	\$6,496	\$0
Purchased Additions 2016/2017			
Salto Electronic Lock System	\$12,390	\$12,390	\$0
6 x Pacer Dinghys ex Black Roc	\$20,050	\$20,050	\$0
6 x Buoys sail Country	\$1,854	\$1,854	\$0
"Jayco" Shade Structures	\$855	\$855	\$0
3 Metre Full Wall Marquee	\$2,140	\$2,140	\$0
17 Inch Touch Screen Monitor	\$295	\$295	\$0
OziOpti Tacker Dinghy #1080	\$2,395	\$2,395	\$0
Mini 23 ltr milk fridge	\$541	\$541	\$0
Roller Door Motor Tractor Bay	\$540	\$540	\$0
Outdoor Kitchen Renovation	\$12,393	\$12,393	\$0
10 x Fire Extinguishers	\$501	\$501	\$0
Total Purchased Additions 2016/2017	\$53,952	\$53,952	\$0
Purchased Additions 2017/2018			
Cafe Renovation	\$5,236	\$5,236	\$0
"Square" POS Equipment	\$1,493	\$1,493	\$0
Lightwave Post Lifter	\$289	\$289	\$0
South pacific EC600A Winch	\$691	\$691	\$0
8 x 6ft Bifold Tables	\$440	\$440	\$0
1.8m 150kg Dual Purpose Ladder	\$187	\$187	\$0
Fieldquip 1.8m Carry All	\$1,205	\$1,205	\$0

This report should be read in conjunction with the accompanying Notes to the Financial Statements.

Treasurer's Report cont.....

Albury-Wodonga Yacht Club Inc

Balance Sheet [Last Year Analysis]

June 2019

ABN: 75 305 264 575

	This Year	Last Year	\$ Difference
12V 1200AMP Jump Start Charger	\$321	\$321	\$0
Replacement Opti Hulls X 2	\$2,000	\$2,000	\$0
Highfield Ocean Master 390 RIB	\$10,654	\$10,654	\$0
Dunbier Nipper Trailer	\$2,050	\$2,050	\$0
Garmin GPS x2	\$788	\$788	\$0
Total Purchased Additions 2017/2018	\$25,354	\$25,354	\$0
Purchased Additions 2018/2019			
40 Foot Storage Container	\$3,566	\$0	\$3,566
Highfield RIB Additions	\$968	\$0	\$968
Yamaha F25LMHC 4 stroke engine	\$5,182	\$0	\$5,182
B&D Rollmaster Rolling Door 4	\$4,036	\$0	\$4,036
Total Purchased Additions 2018/2019	\$13,752	\$0	\$13,752
Sailability Assets			
Access Dinghys & Equipment	\$9,679	\$9,679	\$0
Other Sailability Equipment	\$33,709	\$33,709	\$0
Total Sailability Assets	\$43,388	\$43,388	\$0
Total Assets	\$559,579	\$527,292	\$32,286
Liabilities			
Current Liabilities			
Trade Creditors	\$3,970	\$2,981	\$988
GST Control Account	-\$822	\$0	-\$822
Income In Advance	\$0	\$3,500	-\$3,500
Total Current Liabilities	\$3,147	\$6,481	-\$3,334
Total Liabilities	\$3,147	\$6,481	-\$3,334
Net Assets	\$556,431	\$520,811	\$35,620
Equity			
Opening Balance - AWYC	\$462,261	\$430,698	\$31,563
Opening Balance - Sailability	\$58,550	\$48,973	\$9,577
Current Year Surplus/(Deficit)	\$35,620	\$41,140	-\$5,520
Total Equity	\$556,431	\$520,811	\$35,620

This report should be read in conjunction with the accompanying Notes to the Financial Statements.

Treasurer's Report cont.....

Notes to the Financial Statements

30 June 2019

Note 1: Summary of significant accounting policies

In the opinion of the Committee, Albury Wodonga Yacht Club Inc. is not a reporting entity because there are no user's dependant on general purpose financial statements.

These are special purpose financial statements that have been prepared for the purposes of complying with the committee's accountability requirements to prepare and distribute financial statements to the members and must not be used for any other purpose. The Committee has determined that the accounting policies adopted are appropriate to meet the needs of the members.

The financial statements have been prepared in accordance with Accounting Standards with the exception of the following:

- AASB 7 – Financial Instruments: Disclosure
- AASB101 – Presentation of financial statements
- AASB107 – Cash flow statements
- AASB108 – Changes in accounting policies, estimates and errors
- AASB110 – Events after the balance sheet date
- AASB116 – Property, Plant and Equipment
- AASB 117 - Leases
- AASB124 – Related party disclosures
- AASB132 – Financial instruments: Presentation
- AASB1004 - Contributions

The financial statements have been prepared on an accrual basis of accounting including the historical cost convention and the going concern assumption.

(a) Income Tax

No income tax is provided for in the financial statements on the basis that the association is a non-profit organisation and therefore exempt from income tax pursuant to the Income Tax Assessment Act.

(b) Property, plant and equipment

Each item of property, plant and equipment is carried at cost. No depreciation is applied to items of property, plant and equipment.

Maintenance and repair costs are charged as expenses as they are incurred.

(c) Revenue and other income

Revenue is recognised when received with the exception of grant revenue which is recognised in line with the expenditure of the related funds. Unexpended grant balances received are recognised as liability.

Note 2: Events after the Balance Sheet Date

There were no significant events occurring after the reporting date likely to impact the affairs of Albury Wodonga Yacht Club Inc. in the future.

Treasurer's Report cont.....

Albury Wodonga Yacht Club Inc.

Committee of management's declaration

As stated in Note 1 to the financial statements, in the committee of management's opinion, the Association is not a reporting entity because there are no users dependent on general purpose financial statements. These are special purpose financial statements that have been prepared to meet the requirements of the members.

The financial statements have been prepared in accordance with applicable accounting standards and mandatory professional reporting requirements to the extent described in note 1.

The Committee of Management declares that the financial statements and notes as set out on pages 1 to 6:

- (a) comply with accounting standards and other mandatory professional reporting requirements to the extent described in note 1; and
- (b) give a true and fair view of the Association's financial position as at 30 June 2019 and of its performance as represented by the results of its operations, for the financial year ended on that date.

In the Committee of Management's opinion there are reasonable grounds to believe that the Association will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Committee of Management.



JEFFREY STIRLING
Committee Member

Date: 23/09/2019

Independent audit report to the members of Albury Wodonga Yacht Club Inc.

Qualified Audit Opinion

We have audited the financial statements, being special purpose financial statements, of Albury Wodonga Yacht Club Inc. for the year ended 30 June 2019, which comprises the balance sheet as at 30 June 2019, a profit & loss statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the committee of management's declaration.

In our opinion, except for the effects of the matter described in the *Basis for Qualified Opinion* section of our report, the special purpose financial statements of Albury Wodonga Yacht Club Inc. presents fairly, in all material respects, the financial position as at 30 June 2019 and its financial performance for the year then ended in accordance with the accounting policies described on note 1 to the financial statements.

Basis of Qualified Opinion

As is common with organisations of this type, it is not practicable for Albury Wodonga Yacht Club Inc. to maintain an effective system of internal control over its cash receipts functions until initial entry in the accounting records. Accordingly, our audit in relation to these cash receipts was limited to amounts recorded.

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Association in accordance with the auditor independence requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial statements in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Basis of Accounting

Without modifying our opinion, we draw attention to Note 1 of the financial statements which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the Committee of Management's financial reporting responsibilities. As a result the financial statement may not be suitable for another purpose.

Responsibilities of the Committee of Management for the Financial Statements

The Committee of Management of Albury Wodonga Yacht Club Inc. is responsible for the preparation and fair presentation of the financial statements and have determined that the accounting policies described in Note 1 to the financial statements, which form part of the financial statements are appropriate to meet the needs of the members.

The Committee of Management is also responsible for such internal control as the Committee of Management determines necessary to enable the preparation of the financial statements that is free from material misstatement, whether due to fraud or error.

Independent auditor's report to the members (continued)

In preparing the financial statements, the Committee of Management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

The committee of management are responsible for overseeing the Entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: <http://www.auasb.gov.au/Home.aspx>. This description forms part of our auditor's report.



Jane
Johnsons MME
Chartered Accountants



Ryan Schischka
Director

Albury
23 September 2019

Sailability

Phil and Andrea Clements – Sailability Coordinators

This season was one in which the external influences conspired against us on many fronts!

Our opening Saturday event in Oct started with considerable enthusiasm from participants and volunteers alike. However, the ominous weather outlook soon proved too challenging with strong gusty winds arriving not long after the session commenced and was ultimately called off.

The Nov & Dec Saturday sessions both went without a hitch, however the Weds event for the Wodonga TAFE was cancelled by the client due to a wild stormy morning that looked ominous. As often happens, the weather did clear eventually, and a reasonable day followed but the die was cast!

The new year arrived and the Sat session for January was a doozy....temperatures forecast for mid-high 40's. Due diligence towards both participants and volunteers decreed that the airconditioned comfort of anywhere was preferable to sitting around on the Lake Hume foreshore! Never mind we thought, Feb is not far away...we'll be right to regroup and go again..... then.....

....along came those infernal blue-green algae alerts..... despite our area of the lake looking great, the unnecessarily, blanket applications of the alerts kept us off the water again!!

Thankfully the remainder of the season delivered nearly perfect conditions and we finished off the sailing year in fine style!

Despite the glitches in the program, the Sailability program was again very well supported by both participants and volunteers.

We would like to especially recognise and acknowledge the fantastic group of around 20 volunteers from the club and two from outside the club, who have given their time to enable this terrific program to take place. This has included some weekdays and Saturdays as well. Thanks very much, your efforts have been well appreciated by the participants, the carers and the club.

During the season we provided nearly 90 sailing experiences for nearly 70 individuals. Whilst this overall result was down on last season, the reasons were due to factors beyond our control. The Saturday session attendances ranged from 14 to 18 participants.

Our sailing crews have come as either individuals or from organisations such as Vision Australia, Life Without Barriers, Mercy Connect, Home Rehab Services, Murray Valley Centre, Aspire and Kalianna.

Without exception, the feedback has been incredibly positive. It has also been a very rewarding program for the volunteers who have enjoyed the interaction with people who may not be as mobile as us but are still able to experience the same 'joy of sailing' that we are all fortunate to experience.

I know I speak for all our volunteers when I say that the Sailability sessions are as enjoyable for us as they are for the participants and every session produces a heart-warming story or two that makes us pleased to be involved!

Having high water levels down quite a long way from the start of the season did alter the dynamics of the running of the program, however it did not detract at all from the fun and enjoyment of the sessions. Due to the support of the Albury West Rotary Club we have been able to undertake some major maintenance works on the dinghies and freshen them up for the start of the 2019-20 season.

I'd once again point out how fortunate we have been to have the use of the new jetty that has made for a much more serviceable and safer operating platform for both participants and volunteers

Sailability Report cont.....

Remember that Sailability is for EVERYONE so it can be a great way of introducing people of all ages and abilities to the sport of sailing.

Check out the club website or contact us if you want to find out more. We look forward to seeing you at a Sailability session in 2019-20.

Discover Sailing Centre Report

Leanne Thomson – Training Principal

This year saw our Discover Sailing Centre impacted again by a short closure due to Blue Green Algae. We did manage to get our post-Christmas courses running, but due to the late start (March) many potential students were unable to commit due to the later course finish date (mid April). It was also difficult to promote as we were unsure of an exact date when we could commence, so there was only a 2 week turn around between the Lake being declared safe and the start of courses.

The above disruption resulted in a total of only 224 students through the Discover Sailing Centre for the 12 month period. This is down from last year, but still an amazing number given we are a volunteer run Centre. The financial results of the Centre are visible in the Treasurer's Report. A gross income of \$23,474 minus running expenses of \$7,269 resulted in a net income of \$16,205. Whilst less than the prior year, it still contributed to over 45% of the Club's total net income last season.

Local schools again showed an interest in sailing programs, with 103 primary students sailing. Sporting Schools Tackers courses (Government subsidized) were again popular in term 4, along with other Primary Schools completing Tackers Introductions. 60 secondary students sailed this year, with Victory Lutheran College again completing a Start Sailing 1 course (including an over-night camp). Special thanks to Terry Caldwell (winner of the Club Person of the Year award) who managed a team of mid-week volunteers to make this possible.

Tackers is still a big revenue stream for the Discover Sailing Centre (and the Club due to the spin off of new memberships). We had 30 Tackers 1 students, with the school holiday program being heavily subscribed. 7 students completed Tackers 2 and 6 completed Tackers 3.

In the Dinghy Program we offered Start Sailing 1&2 packages, with those who did not complete all the competencies being issued a Start Sailing 1 completion. Prior to Christmas 6 students participated and in the post-Christmas course we had 7 (with an additional 2 joining in for Start Sailing 2 mid way through). The post-Christmas group were very positive, keen to continue on to either Better Sailing or take up the new Keelboat Course we will be offering in 2019/20. Many also asked about membership for the next season. We also ran a Start Racing course this season. These are infrequently offered. Originally it was to be 5 students, but due to blue green algae we ended up only 3. The course was still run to assist with the transition to Club Racing.

Due to a change that has seen Australian Sailing Discover Sailing Centre's unable to issue Victorian Powerboat exams our Discover Sailing Centre did not conduct any courses this last season. Whilst the course certificate is suitable to be issued a NSW powerboat license it is not for Victoria. Australian Sailing are working on rectifying this. We may need to conduct courses for those requiring a NSW license and for those requiring a Victorian license they will only have the practical part of the process ticked off (still being required to sit the paper exam).

A big Thank You to everyone who volunteers in our Discover Sailing Centre. Big or small your contribution to our Centre, the sport of sailing, and the financial viability of the Albury Wodonga Yacht Club is greatly appreciated. I wish to thank Terry Kerr and Stuart Howsam for again taking on the task over winter to complete some much needed maintenance on the training boats.

Also thanks to Terry & Helen Kerr (MYNYX) for providing First Aid Training to members. Whilst the Club helped advertise the course, they were completely run by MYNYX.

Discover Sailing Centre Report cont.....

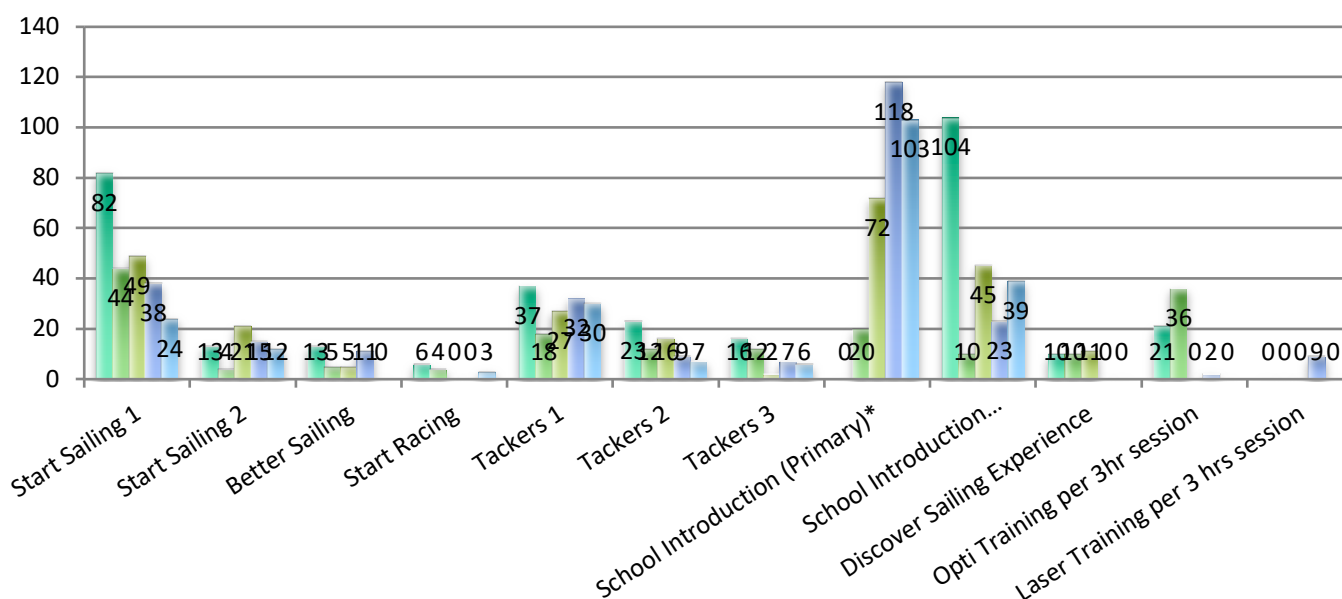
Albury Wodonga Discover Sailing Centre Numbers - July 1 to June 30

Course Name	2011/12	2012/13	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19
Start Sailing 1	27	19	46	82	44	49	38	24
Start Sailing 2	0	36	26	13	4	21	15	12
Better Sailing	16	13	17	13	5	5	11	0
Start Racing	0	5	0	6	4	0	0	3
Tackers 1	14	30	35	37	18	27	32	30
Tackers 2	17	12	23	23	12	16	9	7
Tackers 3	0	11	9	16	12	2	7	6
School Introduction (Primary)*	0	0	0	0	20	72	118	103
School Introduction (Secondary)	0	0	0	104	10	45	23	39
Discover Sailing Experience	0	13	21	10	10	11	0	0
Opti Training per 3hr session	0	0	7	21	36	0	2	0
Laser Training per 3 hrs session	0	0	11	0	0	0	9	0
Sailability Volunteer Induction	0	0	18	6	0	0	0	0
First Aid	0	14	2	8	8	7	6	0
CPR Refresher	0	2	3	1	1	1	0	0
Power Boat Handling	0	0	0	0	24	8	16	0
Navigation Course	0	0	0	0	9	0	0	0
Marine Radio Operators Certificate	0	8	0	0	0	0	0	0
Assistant Instructors Course	0	9	0	11	11	6	0	0
Club Race Officers Course	0	12	0	0	6	0	8	0
TOTALS	74	184	218	351	234	270	294	224

*Includes Sporting Schools Programs

AWDSC Core Activity Chart 1/7/14 to 30/6/19

2014/15 2015/16 2016/17 2017/18 2018/19



Yard Arm Cafe Report

Helen Kerr – Galley Team

The yardarm café provided food, drinks and a helping hand to AWYC for the season 2018-9. A small nucleus of people once again provided the service to the members. Thanks heaps to Cathy Hawksworth, Helen Wilson and, (when she was not working), Cathy Howsam. We were supported by some of the members who were able to spare the time to do their duty by helping out in the café. Of particular note was the help the Commodore gave in the café. He proved to be an asset in filling in when no volunteers were available, managing the credit card facility, balancing the till at the end of the day and dispensing drinks like a professional. Over \$198,162.27 was taken over the counter for the season including Sail Country.

A major change occurred in the catering, during this season. Our pie and sausage roll supplier in Melbourne changed their menu. The pies that fell off the list were our favourites. So the decision was made to source these items locally. The members seem to be happy with this change. In bowing down to the current discussions about portion sizes and sugar, the decision was also made to down size the muffins and once again shop locally. This movement has also been popular.

Several functions were held at the club and were successful, thanks to those who gave their time to staff them. The Aquathon group were conducting their event at the club again although, Blue Green Algae and some stifling temperatures forced cancellation of some of their events. Thanks to Terry and Leigh Caldwell, Wes and Mary-Anne and Jacob for helping out with pizza making and cooking. Thanks also to the members of the mow and grow group who were able to light the pizza oven and create a good fire for the pizza chef when they arrived from work in the late afternoon.

Having the credit card capability in the café was not only a hit with Sail Country attendees, it has also been a bonus for the club. The members have enjoyed the flexibility that this service has provided for the café. It has also changed the amount of cash management for those working in the café especially when functions are being held. Thanks Stuart Howsam and Terry Kerr for responding to the “it’s not working” calls so patiently.

Sail Country was again a busy time in the café. Helen Wilson managed the café during this time and she and all those who volunteered to work in the café, did a great job. Pizzas remain the popular talking point with the SC population as do the egg and bacon rolls Erwin produced in the mornings. Coffee, the mainstay of any day, was also up to speed as only Ilse and Alexie can do. Thanks also to Sam from Streets Ice Cream who did an emergency delivery on the Monday, when the initially full ice cream fridge was almost emptied over the weekend.

At the opening of the season a long lunch was held. Members were asked to bring a dish to share and the café was open for drinks and ice creams. This was a really good lunch with some interesting dishes and lots of chat happening. The last racing day this season was celebrated with a sausage (and left over BBQ packs) sizzle for the members in attendance. Once again this was well supported and enjoyed by all. Thanks Deb and Ray Burdak for “personing” the BBQ and doing a great job getting everyone fed.

I have handed over the running of the Café to John Pimm for the next season. Once again I would like to thank those who have been supportive of the café, and ask that support for John is readily available. Remember the café is there for your benefit...

Membership List 2018 – 2019

AS #	Family Name	First Name	Suburb	State	Member Record Type
1028901	Arnison	Don	Wodonga	VIC	Sailing - Adult
711445	Astridge	Graeme	Wagga Wagga	NSW	Sailing - Adult
711463	Astridge	Nanette	Springvale	NSW	Sailing - Adult
814267	Baillie	Cathy	Albury	VIC	Volunteer Member
823106	Baker	Alan	Albury	NSW	Life Member
773505	Baker	Rupert	East Albury	VIC	Sailing - Child
899874	Baker	Simon	East Albury	VIC	Social - Adult
660800	Bejsta	Alexander	Wodonga	VIC	Sailing - Student (18-25)
646454	Bejsta	Andrea	Wodonga	VIC	Sailing - Child
37740	Bejsta	Erwin	WODONGA	VIC	Sailing - Adult
663495	Bejsta	Ilse	Wodonga	VIC	Social - Adult
770815	Brookes	Heidi	Eskdale	VIC	Social - Child
869043	Brookes	Josephine	ESKDALE	VIC	Social - Adult
751100	Brookes	Liam	ESKDALE	VIC	Sailing - Child
781853	Brookes	Mark	ESKDALE	VIC	Social - Adult
826511	Burdak	Deborah	Pascoe Vale South	VIC	Sailing - Adult
699747	Burdak	Roman	Pascoe Vale South	VIC	Sailing - Adult
664307	Caldwell	Leigh	Thurgoona	VIC	Volunteer Member
20276	Caldwell	Terry	THURGOONA	VIC	Life Member
695406	Cathie	Stewart	Wodonga	VIC	Sailing - Adult
1048025	Cerini	Elizabeth	Myrtleford	VIC	Sailing - Adult
901856	Chapman	Cathy	Albury	NSW	Volunteer Member
48885	Clements	Andrea	LAVINGTON	NSW	Sailing - Adult
20279	Clements	Philip	Lavington	NSW	Life Member
917534	Coller	Joshua	Wodonga	VIC	Sailing - Adult
823107	Coughlan	John	Albury	NSW	Life Member
635074	Culhane	Deborah	LAVINGTON	NSW	Sailing - Adult
20281	Darby	Edward	ALBURY	VIC	Sailing - Adult
900972	Davies	Glenn	Baranduda	VIC	Sailing - Adult
841202	Davies	Raymond	Tumbarumba	NSW	Sailing - Adult
885683	Davies	Tasman	Wodonga	VIC	Sailing - Adult
674067	Dawson	Beth	Yackandandah	VIC	Social - Adult
706379	Demeo	Benjamin	Tabletop	NSW	Sailing - Child
536519	Demeo	John	Wodonga	VIC	Sailing - Adult
757016	Demeo	Peter	Table Top	NSW	Sailing - Adult
653224	Diffey	Bruce	Wangaratta	VIC	Sailing - Adult
699745	Dittler	Karl	ALBURY	NSW	Sailing - Adult
653220	Dougherty	Joel	Albury	NSW	Sailing - Adult
614703	Emmett	Sharon	Yackandandah	VIC	Sailing - Adult
695655	Entrop	Andrea	Wodonga	VIC	Social - Adult
779113	Entrop	Oliver	WODONGA	VIC	Sailing - Adult
887411	Foley	Paul	Springdale Heights	VIC	Sailing - Adult
823260	Gibson	Venie	Albury	NSW	Life Member
903827	Gillis	Katharina	Bonegilla	VIC	Sailing - Child

Membership List 2018 – 2019 cont.....

AS #	Family Name	First Name	Suburb	State	Member Record Type
737881	Grady	Leah	Albury	NSW	Sailing - Child
641048	Grady	Matthew	Albury	NSW	Sailing - Adult
901864	Grayson	Peter	Bright	VIC	Sailing - Adult
590160	Haberfield	David	Glenroy	NSW	Sailing - Adult
665479	Haberfield	Ethan	Albury	NSW	Social - Child
663684	Haberfield	Ian	Albury	VIC	Sailing - Adult
647438	Haberfield	William	Albury	NSW	Social - Child
20287	Harrington	Anthony	ALBURY	VIC	Sailing - Adult
48902	HARRINGTON	Christine	Albury	VIC	Sailing - Adult
61382	Harris	Kaye	WODONGA	VIC	Sailing - Adult
20288	Harris	Mark	Wodonga	VIC	Sailing - Adult
61383	Harris	Mitch	WODONGA	VIC	Sailing - Adult
904098	Hawkins	Timothy	Baranduda	VIC	Sailing - Adult
842149	Hawksworth	Catherine	buffalo river	VIC	Sailing - Adult
629913	Hawksworth	John	Buffalo River	VIC	Sailing - Adult
912968	Hayes	Gregory	Talgarno	VIC	Sailing - Adult
653215	Henderson	George	st kilda	VIC	Sailing - Student (18-25)
670464	Henderson	Neil	Indigo Valley	VIC	Sailing - Adult
653216	Henderson	Oscar	Indigo Valley	VIC	Sailing - Child
670465	Henderson	Sarah	Indigo Valley	VIC	Social - Adult
823262	Higgins	Ron	Albury	NSW	Life Member
823109	Hodge	Phyllis	Albury	NSW	Life Member
870413	Hordern	Julie	Wodonga	VIC	Volunteer Member
870412	Hordern	Nicholas	Wodonga	VIC	Volunteer Member
722356	Howsam	Ian	Albury	VIC	Sailing - Child
732124	Howsam	Scott	Albury	VIC	Sailing - Child
735564	Howsam	Stuart	Albury	VIC	Sailing - Adult
854354	Irwin	Karen	Table Top	NSW	Sailing - Adult
732551	Jelinek	Herbert	Wodonga	VIC	Sailing - Adult
674066	Johnson	Anthony	Yackandandah	VIC	Sailing - Adult
665217	Johnson	Lara	Yackandandah	VIC	Sailing - Child
37769	Keane	John	ALBURY	NSW	Life Member
788714	Kent	Suzanne	Wangaratta	VIC	Sailing - Adult
788713	Kent	Thurston	Wangaratta	VIC	Sailing - Adult
672397	Kerr	Helen	Wodonga	VIC	Sailing - Adult
672398	Kerr	Terance	Wodonga	VIC	Sailing - Adult
697581	Kinning	Paul	Jindera	NSW	Volunteer Member
916476	Lac	Marcia	Yackandandah	VIC	Volunteer Member
48906	Landon	Jacqueline	ALBURY	VIC	Sailing - Adult
20295	Landon	John	ALBURY	VIC	Sailing - Adult
823110	Langford	Les	Albury	NSW	Life Member
713344	Linssen	Casper	Albury	VIC	Sailing - Adult
721837	Linssen	Roland	Albury	VIC	Sailing - Adult
770913	Lord	Angus	Eskdale	VIC	Social - Child
770913	Angus	Lord	Eskdale	VIC	Social - Child
770912	Eliza	Lord	Eskdale	VIC	Sailing - Child

Membership List 2018 – 2019 cont.....

AS #	Family Name	First Name	Suburb	State	Member Record Type
882997	Lord	Kelly	Eskdale	VIC	Social - Adult
882996	Lord	Owen	Eskdale	VIC	Social - Adult
751815	Lord	Ryan	Eskdale	VIC	Sailing - Child
697051	Makin	Andrew	Wodonga	VIC	Sailing - Adult
717670	Manguy	Jean-Gabriel	Bethanga	VIC	Sailing - Adult
708423	Maxa	Catherine	Glen Iris	VIC	Sailing - Adult
698524	Maxa	Jurgen	Glen Iris	VIC	Sailing - Adult
708424	Maxa	Oliver	Glen Iris	VIC	Sailing - Child
705163	Maxa	William	Glen Iris	VIC	Sailing - Child
1036810	McKoy	Alexandra	West Wodonga	VIC	Social - Adult
1036818	McKoy	Alistair	West Wodonga	VIC	Sailing - Child
563851	McMillan	Mark	Albury	VIC	Sailing - Adult
668384	McMillan	Riordan	Albury	VIC	Sailing - Child
20301	Minato	Robert	Wodonga	VIC	Sailing - Adult
48913	Minato	Shirleen	WODONGA	VIC	Sailing - Adult
206922	Mol	Susan	Tabletop	NSW	Sailing - Adult
1048080	Morgan	Charles	Myrtleford	VIC	Sailing - Adult
774022	Murphy	Catherine	THURGOONA	NSW	Sailing - Student (18-25)
841085	Neil	Graeme	Yackandandah	VIC	Sailing - Adult
13351	Nelson	Peter	North Albury	NSW	Sailing - Adult
1040456	Nolan	Anne	Albury	NSW	Sailing - Adult
709357	Paris	Matt	Howlong	VIC	Sailing - Adult
561873	Pimm	Aaron	Baranduda	VIC	Sailing - Adult
573494	Pimm	John	Wodonga	NSW	Sailing - Adult
642761	Quigley	Bambi	Allans Flat	VIC	Social - Adult
647555	Quigley	Jozsef	Allans Flat	VIC	Sailing - Child
522455	Quigley	Peter	Allans Flat	VIC	Sailing - Adult
695419	Radomski	Brian	Albury	VIC	Sailing - Adult
1038865	Retford	Jon	Albury	VIC	Sailing - Adult
699743	Roberts	Georgia	Thurgoona	NSW	Social - Adult
37774	Roberts	James	Thurgoona	NSW	Social - Adult
699744	Roberts	Samantha	Thurgoona	NSW	Sailing - Child
893080	Rosevear	Todd	Killara	VIC	Sailing - Adult
855060	Rotherham	Andrew	Allans Flat	VIC	Social - Adult
737885	Rotherham	Henry	Allans Flat	VIC	Sailing - Child
20305	Royal	Brian	Table Top	NSW	Sailing - Adult
732261	Saliba	Alexy	Wodonga	VIC	Sailing - Adult
1007596	Sawyer	Jocelyn	Lavington	NSW	Sailing - Adult
674065	Schmitz	John	Bonegilla	VIC	Sailing - Adult
665219	Scully	Jacob	East Albury	NSW	Sailing - Child
672396	Scully	Mary-Anne	East Albury	NSW	Sailing - Adult
642767	Shaw	Kenton	Rutherglen	VIC	Sailing - Adult
43388	Smith	Mike	Tawonga South	VIC	Sailing - Adult
663503	Smith	Sonja	Tawonga South	VIC	Social - Adult
827485	Stamp	Rebecca	Yackandandah	VIC	Social - Adult

Membership List 2018 – 2019 cont.....

AS #	Family Name	First Name	Suburb	State	Member Record Type
827484	Stamp	Richard	Yackandandah	VIC	Sailing - Adult
692681	Stamp	William	Yackandandah	VIC	Social - Child
766123	Stamp	Zoe	Yackandandah	VIC	Social - Child
750036	Steers	Philip	Lavington	NSW	Sailing - Adult
20320	Stephens	Max	Thurgoona	NSW	Life Member
37776	Stirling	Jeffrey	ALBURY	NSW	Sailing - Adult
573489	Stone	Daryl	Bandiana	VIC	Sailing - Adult
573490	Stone	Michelle	Bandiana	VIC	Sailing - Adult
573491	Stone	Sinead	Bandiana	VIC	Sailing - Adult
61389	Swatton	Cliff	East Albury	NSW	Life Member
823259	Tanner	Jack	Albury	NSW	Life Member
68131	Thomson	Donald	ALBURY	VIC	Sailing - Adult
642777	Thomson	Laura	St Kilda	VIC	Sailing - Student (18-25)
642776	Thomson	Leanne	Albury	NSW	Sailing - Adult
642778	Thomson	Simon	Albury	VIC	Sailing - Child
1043296	Toussaint	Leonora	Wodonga	VIC	Social - Adult
766600	Van Nouhuys	Nico	Yackandandah	VIC	Sailing - Adult
37778	Van Ree	Herman	WODONGA	VIC	Sailing - Adult
817627	Vaughan	Neil	Wodonga	VIC	Sailing - Adult
37781	Ward	Wes	EAST ALBURY	NSW	Sailing - Adult
560998	Williams	Andrew	Walla Walla	NSW	Social - Adult
721838	Wilson	Helen	Avenue	NSW	Social - Adult
827445	Woodman	Kenneth	Beechworth	VIC	Sailing - Adult
788336	Wrennall	Addison	Wodonga	VIC	Sailing - Child
782639	Wright	Jessica	Wodonga	VIC	Sailing - Adult
689536	Young	Janine	Wodonga	VIC	Social - Adult
642782	Young	Mick	Wodonga	VIC	Sailing - Adult

Life Members

1969 Alan Baker
 1970 Ron Higgins
 1973 Jack Tanner*
 1980 Alan Hodge*
 1980 Gwyn Mulholland*
 1982 Bruce Avery*
 1983 Les Langford
 1983 Cliff Swatton
 1984 Venie Gibson
 1985 Hugh Clode*
 1987 John Coughlan
 1989 Barry Thomson*
 1993 John Keane
 2004 Max Stephens
 2015 Terry Caldwell
 2015 Phil Clements

* deceased

Honorary Members

Lynne McGeachin

Honorary Legal Officer

Deborah Culhane - Duly Served
 (If conflict of interest arises Tony Brandt Lawyer)

Auditor

Ryan Schischka - Johnsons MME
 Audit & Assurance Services

Club Racing Results 2018 – 2019

AWYC Commodore's Trophy

- | | |
|-------------------|----------------|
| 1 ARTwork | Daryl Stone |
| 2 The Grey Ghost | Wes Ward |
| 3 Executive Suite | Herman Van Ree |

AWYC Vice Commodore's Trophy

- | | |
|-------------|------------------|
| 1 Chomp | Riordan McMillan |
| 2 Anchorman | Ian Howsam |
| 3 SPA | Scott Howsam |

AWYC Rear Commodore's Trophy

- | | |
|----------------|-----------------|
| 1 Hull Billy | Ryan Lord |
| 2 Imagine That | Jozef Quigley |
| 3 Kachow | Henry Rotherham |

AWYC Spring Championship Div 1

- | | |
|-------------|----------------|
| 1 2BK | Donald Thomson |
| 2 Desperado | Aaron Pimm |

AWYC Spring Championship Div 2

- | | |
|-------------------|----------------|
| 1 ARTwork | Daryl Stone |
| 2 The Grey Ghost | Wes Ward |
| 3 Executive Suite | Herman Van Ree |

AWYC Spring Championship Div 3

- | | |
|--------------|-----------------|
| 1 Hooligan | Rupert Baker |
| 2 Hull Billy | Ryan Lord |
| 3 Kachow | Henry Rotherham |

AWYC Spring Handicap Div 1

- | | |
|-------------|----------------|
| 1 2BK | Donald Thomson |
| 2 Desperado | Aaron Pimm |

AWYC Spring Handicap Div 2

- | | |
|-------------------|----------------|
| 1 ARTwork | Daryl Stone |
| 2 The Grey Ghost | Wes Ward |
| 3 Executive Suite | Herman Van Ree |

AWYC Spring Handicap Div 3

- | | |
|----------------|---------------|
| 1 Hooligan | Rupert Baker |
| 2 Hull Billy | Ryan Lord |
| 3 Imagine That | Jozef Quigley |

Lightning Sprint Series

- | | |
|--------------|------------------|
| 1 ARTwork | Daryl Stone |
| 2 Rum Runner | Phil Clements |
| 3 Live Wire | David Haberfield |

Harry Jakobs Winter Series

- | | |
|------------|----------------|
| 1 Drambuie | Joel Dougherty |
|------------|----------------|

AWYC Summer Championship Div 2

- | | |
|------------------|------------------|
| 1 ARTwork | Daryl Stone |
| 2 The Grey Ghost | Wes Ward |
| 3 Chomp | Riordan McMillan |

AWYC Summer Championship Div 3

- | | |
|----------------|---------------|
| 1 Hull Billy | Ryan Lord |
| 2 Imagine That | Jozef Quigley |

AWYC Summer Handicap Div 2

- | | |
|------------------|------------------|
| 1 ARTwork | Daryl Stone |
| 2 The Grey Ghost | Wes Ward |
| 3 Chomp | Riordan McMillan |

AWYC Summer Handicap Div 3

- | | |
|----------------|---------------|
| 1 Hull Billy | Ryan Lord |
| 2 Imagine That | Jozef Quigley |

Mini Regatta - Seniors

- | | |
|---------|----------------|
| 1 2BK | Donald Thomson |
| 2 DUK | Peter Quigley |
| 3 Meegs | Ken Woodman |

Mini Regatta - Juniors

- | | |
|----------------|---------------|
| 1 Hull Billy | Ryan Lord |
| 2 Imagine That | Jozef Quigley |

Most Improved Junior

Jozef Quigley

Youth Encouragement Award

Ian Howsam

She Sails and Leads Award

Helen Kerr
Helen Wilson

Outstanding Achievement in Sailing Award

Oscar Henderson

Club Person of the Year Award

Terry Caldwell

Sail Country 2018

