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ALBURY WODONGA YACHT CLUB INC.



Notice of the Annual General Meeting

Dear Member,

This is to advise you of the upcoming annual general meeting of the members of the AWYC Inc. The details of this meeting are as follows:

| Date: | Sunday, 22 November 2020 |
|--------|--|
| Time: | 2.00 p.m. |
| Place: | AWYC Clubrooms, Old Weir Road, Lake Hume, Bonegilla, VIC, 3691 |

Please note that to be entitled to voting rights at the meeting attendees must be financial members of the club. Please ensure that you have paid your membership fees, or contacted the Secretary to arrange a payment by instalment plan prior to the meeting.

The meeting will be conducted in accordance with the Club's COVID safe plan.

At the meeting, members will have the opportunity to:

- find out about the club's plans for 2020/21 including operating in a COVID safe manner and in accordance with Government and Sailing Australia guidelines.
- ask questions about the operations and finances;
- · speak about any items on the agenda; and
- vote on any resolutions proposed.

At the meeting, members will be asked to vote to:

- accept the minutes of the last annual general meeting;
- accept the annual financial statements;
- elect Committee Members;
- approve the nomination of Leanne Thomson for Life Membership; and
- adopt the recommended membership fee structure and amounts for the 2021/2022 year.

Jeff Stirling

Secretary - Albury Wodonga Yacht Club Inc.

E: secretary@awyc.org.au
W: www.awyc.yachting.org.au

Albury Wodonga Yacht Club Inc.

ANNUAL GENERAL MEETING



Sunday, 22 November 2020 at 2.00 pm AWYC Clubrooms, Old Weir Road, Lake Hume Bonegilla, VIC, 3691

Agenda

- 1. Open Meeting
- 2. Welcome, and attendance record, and COVID Safe protocols
- 3. Apologies
- 4. Confirmation of 2019 AGM Minutes and matters arising therefrom:
 - 4.1 Committee recommendation in relation to storage of member's caravans on the Albury Wodonga Yacht Club premises refer to General Business
 - 4.2 Committee recommendation for structure and amounts of membership and storage fees the membership year 1 July 2021 to 30 June 2022 refer to General Business
- 5. Reports from Committee, including Financial Report
- 6. Election of 2020-21 Committee Positions
- 7. Appointment of Honorary Legal Officer and Honorary Auditor
- 8. General Business
 - 8.1 Consider and vote upon the nomination of Leanne Thomson as a Life Member;
 - 8.2 Committee recommendation as to Caravan storage
 - 8.3 Committee recommendation as to fee structure and amounts 2021/2022

Meeting Close

Albury Wodonga Yacht Club Inc.

ANNUAL GENERAL MEETING



Sunday, 6 October 2019 at 2.00 pm AWYC Clubrooms, Old Weir Road, Lake Hume Bonegilla, VIC, 3691

Agenda

1. Open Meeting: 2.07 p.m.

2. Commodore's Welcome Address:

Welcome to all. It is fantastic to see so many of you here. Three people have mentioned to me lately that their Clubs have had trouble getting attendees to their AGM, with one having to be adjourned due to lack of a quorum! Here we are with 48% of our membership – extraordinary! Thank you all for showing interest in your club.

3. Apologies and Attendance:

Apologies:

Graeme Astridge, Nan Astridge, Andrea Bjesta, Ewin Bjesta, Deborah Burdak, Roman Burdak, Stewart Cathie, Andrea Clements, Sierra Harrison, Neil Henderson, April McMartin, Shirleen Minato, Jocelyn Sawyer, Nico van Nouhuys, Aaron Pimm, Mary-Anne Scully, Leanne Thomson, Donald Thomson, Cliff Swatton, Janie Young, and Mick Young.

Attendees:

Don Arnison, Ilse Bjesta, Alexander Bjesta, Terry Caldwell, Phil Clements, Deborah Culhane, John Demeo, Bruce Diffey, Karl Dittler, Joel Dougherty, Andrea Entrop, Oliver Entrop, Anthony Harrington, Christine Harrington, Kaye Harris, Jessica Harris, Mark Harris, Mitch Harris, Stuart Howsam, Helen Kerr, Terance Kerr, Robert Minato, Peter Nelson, John Pimm, Bambi Quigley, Peter Quigley, Brian Radomski, Brian Royal, Kenton Shaw, Jeffrey Stirling, Herman Van Ree, Wes Ward.

4. Confirmation of 2018 AGM Minutes:

Confirmed and accepted.

Moved: Wes Ward Seconded: Helen Kerr

5. Committee reports are all contained in the 60th Annual Report as presented and tabled.

Confirmed and accepted

Moved: John Pimm Seconded: Terry Caldwell

Commodore's Report:

Low water levels and algae were somewhat disruptive over summer, but we got through our sailing agenda. It was a very good year for the training centre. There is much change at the Club, and we needed a quiet year to take stock and plan for the future. Next year brings new innovations for Discover Sailing with the "Out There" program — which we hope will give us access to the untapped market of teenagers. Keel boat courses are also coming and will be very good for the Club.

Don Arnison looks after website and has now taken on our multiple FaceBook pages. This is no mean feat for a volunteer! Nan Astridge has been doing a fine job with the newsletter. She lives in Wagga and as been doing this for last few years, making sure everyone gets their contributions in on time.

Running the Galley is another huge job that takes much volunteer time, with council inspections, buying and stocking, organizing other volunteers, etc. and we are very glad to have John Pimm nominate to take this on. Revenue from the Galley keeps the wheels turning! We are very grateful to all our volunteers.

Vice Commodore's Report: nothing to add

Rear commodore: nothing to add

Treasurer Report:

In drafting the Treasurer's Report this year, I noted the contribution to the overall results of the Club from the Discover Sailing Centre, of \$16,205. The DSC had a surplus of \$22,302 and grossed \$22,347.47. Yachting Australia administration fees and student packs.

The DSC and Galley combined, with registrations, camping fees, alcohol sales coming from a number of different sources and the allocation between the DSC and the Galley, but the combined gross was \$60,000 for the year. The vast majority of this was taken over Sail Country, with the rest of the year just breaking even.

Overall, we generated a surplus of \$35,625 but after considering our costs, the gross income was \$4,350. I applaud the contribution of the "Coffee Club" of \$350 this year and acknowledge the donation of \$5,000 from the Commercial Club, which paid for the new motor for "BrAvery".

The net results have been summarized in the 60th Annual Report.

6. Election of 2019-20 Committee Positions:

All positions were declared vacant:

Terry Kerr was accepted as Chair for rest of meeting in the absence of a nomination for Commodore:

Proposed: Terry Kerr Seconded: Robert Minato

Nominations were received from the following members:

Commodore: No nomination Vice Commodore: Stuart Howsam Rear Commodore: John Pimm Secretary: No nomination Jeff Stirling Treasurer: **Training Principal:** Wes Ward Maintenance: Joel Dougherty Galley: John Pimm Junior Representative: Lara Johnson

General Committee: Alex Bjesta, Kenton Shaw, Brian Royal

As no further nominations were received, no election was conducted.

Big cheer for Lara as our new Junior Rep!

Declared all accepted.

7. Setting Annual Subscriptions 2020-2021 Season:

Suggestion by Daryl Stone on the year going forward. Daryl's suggestion was included with the Notice of Meeting. Daryl was not at the meeting. Jeff considered some of the suggestions and compared them to what we currently do, and without addressing each point, he also compared these with Yarrawonga Sailing Club. In Daryl's view, the current structure is hard to enforce and needs to be simplified and be all inclusive:

- Full membership \$200 for over 25s; and
- Youth junior \$100 for ages 4-25, regardless of student/work, with attendance at all club events/use of assets at no added cost.

There is a whole range of issues in the proposal! It is not something to consider for this coming year, but is worthwhile discussing and considering during the season.

Proposed that the new committee convene a working party to investigate the Club's fee structure.

Moved: Mitch Harris Seconded: Rob Minato

Accepted

Recommended no fee increase for 2021 so next year's membership fees will be the same as this year. There was a large rise in fees last year in anticipation of the introduction of GST as last year anticipating introduction of GST plus inflation. That rise was 8%. We have absorbed this so we can have a year off annual increases thus, the 20-21 season fees will stay the same.

Proposed that the Club membership fees remain unchanged for the 2020-2021 season.

Moved: Jeff Stirling Seconded: Mitch Harris

Accepted

8. Appointment of Honorary Legal Officer and Honorary Auditor:

Deborah Culhane will continue to act as honorary legal officer. Johnsons MME has offered to continue as auditor.

Moved: Stuart Howsam Seconded: John Pimm

Accepted

9. General Business:

9.1 Vote by secret ballot on the nomination of Mark Harris as a Life Member:

Mark Harris was nominated for life membership by Kaye Harris and Phil Clements.

Membership questioned the need for the Life Member Policy and a 'secret ballot'.

Our current Constitution requires a vote for the acceptance of a member as a life member, with a 75% of members at a meeting eligible to vote accepting the nomination. The Model Rules do not cover life membership nominations and provide no mechanism for dealing voting on this. The Club needed to provide for this outside the Model Rules so looked at what had previously been agreed as the accepted procedure by members and devised a policy to reflect this. This was the preferable course rather than trying to change the Model rules through Consumer Affairs Victoria, which would have meant some expenses and a tedious procedure. The nomination and acceptance of its life members is rightly a formal process for most Clubs in existence, yachting or otherwise. The secret ballot was to protect the privacy of voters and the authenticity of the procedure, given the personal nature of the decision for our members.

Proposed that the vote take place by show of hands:

Moved: Peter Quigley Seconded: Phil Clements

The secret ballot was abandoned in favour of a simple show of hands.

Members voted in favour of Mark Harris being made a Life Member of AWYC.

Treasurer advised that Mark's membership fee would be refunded. Mark proposed that the amount be donated to the Club.

9.2 Vote to assign the rights and privileges of "Associate Membership" to persons holding a "Sail Pass":

A person who is not a sailing member of the AWYC under the rules will be deemed an associate member when they have purchased and hold a current Sail Pass. This will give the holder access to the Club and the ability to partake in its activities, including sailing. The associate member will be insured by Australian Sailing's insurance. Register for open day – can be done online and we have their details. Sail Pass can be used for the 'Out There' program and for Discover Sailing days. We can set up Sail Pass to operate in a way that is beneficial to the Club through RevSport.

Proposed that a holder of a current Sail Pass will be deemed an associate member of the Club to provide insurance to that holder and to the Club when the holder engages in on water activities.

Moved: Phil Clements Seconded: Wes Ward

Accepted

9.3 Other business:

Herman Van Rey raised the issue of the new clubhouse and the likely costs, it being a major topic of discussion and investigation by the "Coffee Club". He suggested the use of the current building be 'reversed'. This would make the current club house area the storage and the current storage area the club house. There are no issues of water ingress on the other side. While the roof needs replacing, it could be removed, and refitted to allow water to drain towards the weir thus leaking water would drain away from, and not into, the building. We would still have the same basic footprint. At the AGM last year, we costed plans for new clubhouse and quoted at \$1.2 - \$1.3 million. Wodonga City Council confirmed there was a good case for funding from Federal grants for some or part of the works. The Club would still needs to provide approximately \$600,000 by raising it from members, or committing to a long term loan.

This project is on hold until we decide what sort of Club we want to be part of and it would result in significant cultural change, as we would have to fund raise through events, regattas, functions, etc. What is the Clubs appetite for risk, if any? We don't know. A new building could be many years down the track and the clubhouse is almost derelict. In the interim we could focus on making it tidy and useful to the community, taking a more modest approach.

Proposed that the committee convene a working party to further investigate these issues:

Moved: Terry Kerr Seconded: Jeff Stirling

Thanks to Herman and the "Coffee Club" for all of the work done to date on this project.

Meeting Close: 3.52 p.m.

Albury Wodonga Yacht Club Inc Treasurer's Report Year Ended 30 June 2020

Results

Two significant matters affected the reported financial result for the year ended 30 June 2020.

1. Purchase of "Hagar"

The first was the Club's purchase of the Austral 8 trailable yacht "Hagar" from Terry and Helen Kerr. Terry and Helen wished to provide an opportunity for club members and others to experience sailing on a trailable yacht, including learning to sail, and including juniors who might not otherwise have an opportunity to sail a larger boat.

The estimated value of "Hagar" and associated equipment was \$40,000, but in pursuit of their vision for its use, Terry and Helen generously transferred ownership to the club for the nominal sum of \$2,000.

"Hagar" has been recorded as an asset of AWYC at its insured value of \$40,000 and the difference between its value and its purchase price has been recorded in accordance with accepted accounting practice as:

Other Income: Non-Monetary Contribution \$38,000

2. Adjust Assets to Committee Valuation

Leasehold Improvements (Clubhouse, Amenities Block, Storage Shed) and all equipment had been recorded in the financial records of AWYC for many years at the cost of purchase or construction.

A more conservative approach is to record assets at "the lower of cost or realisable value". In accordance with that approach the assets of the club have been revalued at 30 June 2020 to more closely approximate the realisable value of assets, as follows:

Leasehold Improvements – to a Value considered by the Committee to be reasonable

| Clubhouse | 50,000 |
|------------------------------|-----------------|
| Amenities Block | 10,000 |
| Storage Shed | <u>34,000</u> |
| Total Leasehold Improvements | <u>\$94,000</u> |

Assets at Insured Value – to recognise the value of assets as accepted for insurance purposes

| Power Boats | 37,500 |
|-------------------------------|------------------|
| Sail Boats | 72,800 |
| Sailability Assets | 43,000 |
| Total Assets at Insured Value | <u>\$153,300</u> |

Sundry Equipment at Cost

\$103,702

No change has been made to the recorded cost of sundry equipment for the 2020 year. Depreciation expense will be recorded for the 2021 and subsequent years to recognise the loss of value of equipment over time.

The revaluation of assets described above from their previously recorded value has been recorded as an expense:

Other Expenses: Adjust Assets to Committee Valuation \$121,984

Underlying Net Result for the Year

The underlying net result for the 2020 year can be compared to the prior 2019 year by adjusting for the two significant items above as under:

| | <u>2020</u> | <u>2019</u> |
|---|--------------|--------------|
| Net Profit/ (Loss) per financial statements | (58,782) | 35,620 |
| Deduct: Other Income – Non Monetary Contribution | (38,000) | - |
| Add: Other Expenses: Adjust Assets to Committee Valuation | 121,984 | - |
| Underlying Net Profit/ (Loss) for the year | \$25,202 | \$35,620 |

Factors contributing to the reduced underlying profit for the 2020 year were the incidence of bluegreen algae in Lake Hume from February 2020 and COVID-19 from March 2020.

Both caused the cancellation of Discover Sailing Centre courses and Winter sailing programs with loss of course fee and galley sales income.

The Club's Financial Position at 30 June 2020 - Balance Sheet

Net assets at 30 June 2020 were \$497,649 (2019: \$556,431) as listed on the balance sheet.

Cash at Bank \$36,017 (2019: \$22,581) and on Term Deposit \$114,657 (2019: \$112,995) were held at year-end to fund club operations for the next year and to hold in reserve for future improvements to club facilities.

The club had no debt at 30 June apart from normal trade creditors of \$3,828 (2019: \$3075) which have been paid since the end of the financial year, and a \$1,000 "Hagar" Scholarship Fund established to allow AWYC to assist applicants to gain accreditation in Keel Boat qualifications, or otherwise promote and enable the use of "Hagar".

Jeff Stirling Treasurer 2019/220

Profit & Loss [Last Year Analysis]

July 2019 To June 2020 ABN: 75 305 264 575

| July 2019 10 Julie 2020 | | ADN: 75 305 20 | 04 3/3 |
|---|-----------|----------------|--------|
| | This Year | Last Year | |
| Income | | | |
| Subscriptions | \$32,877 | \$35,619 | |
| Presentation Night | \$0 | -\$350 | |
| Donations & Sponsorships | \$328 | \$0 | |
| Grants Income | \$6,500 | \$5,000 | |
| Club Hire / Camping Fees | \$10,661 | \$7,735 | |
| Clothing Sales | \$218 | \$0 | |
| Less Clothing Purchases | -\$56 | \$0 | |
| Boat Hire | \$36 | \$0 | |
| Sailability Fees | \$323 | \$64 | |
| Regattas | \$10,463 | \$11,544 | |
| Training Centre | \$2,494 | \$16,205 | |
| Total Income | \$63,844 | \$75,816 | |
| Total Cost of Sales | \$0 | \$0 | |
| Gross Profit | \$63,844 | \$75,816 | |
| Expenditure | | | |
| Software Subscriptions | \$1,409 | \$1,366 | |
| Bank Charges | \$8 | \$46 | |
| Electricity | \$3,409 | \$3,742 | |
| Fuel | \$1,162 | \$1,097 | |
| Gas | \$376 | \$565 | |
| Insurances | \$15,853 | \$13,672 | |
| Property Lease | \$3,613 | \$3,498 | |
| Licences and Registrations | \$1,652 | \$2,208 | |
| Postage | \$350 | \$574 | |
| Printing | \$360 | \$0 | |
| Honour Boards | \$164 | \$0 | |
| Sundry Expenses | \$528 | \$184 | |
| Telephone | \$0 | \$119 | |
| Trophies | \$458 | \$231 | |
| Affiliation Fees Y Vic | \$3,855 | \$3,818 | |
| Water Charges | \$3,534 | \$4,345 | |
| Website & Software | \$0 | \$69 | |
| Waste removal | \$2,145 | \$2,032 | |
| Additions and Maintenance | \$11,076 | \$14,299 | |
| otal Expenditure | \$49,950 | \$51,864 | |
| Operating Profit | \$13,894 | \$23,952 | |
| Other Income | | | |
| Interest - Hume Building Soc | \$1,668 | \$1,299 | |
| Sailability Donations | \$500 | \$500 | |
| Galley Trading | \$9,140 | \$9,869 | |
| Non Monetary Contribution | \$38,000 | \$0 | |
| otal Other Income | \$49,308 | \$11,667 | |
| Other Expenses Adjust Assets to Committee Val'n | #121 OD 4 | ďΩ | |
| | \$121,984 | \$0 | |
| Net Profit/(Loss) | -\$58,782 | \$35,620 | |

Balance Sheet [Last Year Analysis]

June 2020

ABN: 75 305 264 575

| | This Year | Last Year |
|--------------------------------------|-------------|-------------|
| Assets | | |
| Current Assets | | |
| Cash at Bank | \$26,677 | \$11,313 |
| Junior's Account | \$2,121 | \$2,118 |
| Sailability Account - Hume | \$7,220 | \$8,976 |
| Auspost Debit Mastercard | \$ 0 | \$175 |
| Total Current Assets | \$36,017 | \$22,581 |
| Term Deposits | | |
| Hume Bank Deposit No 38917 | \$43,078 | \$42,554 |
| Hume Bank Deposit 384129 I1.1 | \$71,579 | \$70,441 |
| Total Term Deposits | \$114,657 | \$112,995 |
| Galley Stock & Cash Float | | |
| Stock on hand at cost | \$800 | \$800 |
| Trade Debtors | \$0 | \$1,418 |
| Other Assets | | |
| Auspost Pay & Go Card | \$0 | \$336 |
| Leasehold Improvements | | |
| At Committee Valuation | \$0 | \$92,589 |
| Clubhouse | \$50,000 | \$0 |
| Amenities Block | \$10,000 | \$75,308 |
| Storage Shed | \$34,000 | \$0 |
| Total Leasehold Improvements | \$94,000 | \$167,897 |
| Power Boats at Insurance Value | | |
| 1994 Savage Hull, Trailer, Motor | \$5,000 | \$0 |
| 1986 Stessel Hull, Trailer, Motor | \$9,000 | \$0 |
| White RIB Trailer Motor | \$6,500 | \$0 |
| Red RIB (Schools) Trailer, Motor | \$1,500 | \$0 |
| Red RIB (Shep) Trailer, Motor | \$3,500 | \$0 |
| Hfield 390 RIB, Trailer, Motor | \$12,000 | \$0 |
| Total Power Boats at Insurance Value | \$37,500 | \$0 |
| Sail Boats at Insurance Value | | |
| Austral 8 Trailer Sailer "Hagar" | \$40,000 | \$0 |
| Opti Dinghys x 9 | \$6,000 | \$0 |
| Pacer Dinghys x 7 | \$15,000 | \$0 |
| Wind SU Paddle Boards x 6 OTS | \$10,000 | \$0 |
| Racing Bouys x 12 | \$1,800 | \$0 |
| White RIB | \$0 | \$15,491 |
| Hisense TV | \$0 | \$707 |
| Defibrilator Pack | \$0 | \$2,600 |
| Total Sail Boats at Insurance Value | \$72,800 | \$18,799 |
| Sundry Equipment at Cost | | |
| Coffee Machine | \$1,500 | \$ 0 |
| Hisense TV | \$707 | \$ O |
| Opti Dinghys x 8 | \$0 | \$8,580 |
| Playground Equipment | \$2,848 | \$2,848 |
| Pacer Dinghy Second Hand | \$0 | \$1,000 |
| Training TV | \$460 | \$460 |
| 4 x VHF radios & aerials | \$0 | \$1,423 |
| Outdoor Settings | \$392 | \$392 |

This report should be read in conjuction with the accompanying Notes to the Financial Statements.

Balance Sheet [Last Year Analysis]

June 2020 ABN: 75 305 264 575

| | This Year | Last Year |
|---------------------------------|------------------|---------------------|
| Storage Shed | \$0 | \$29,610 |
| 5 x Inflatable Bouys | \$0 | \$1,160 |
| Washtech Commercial Dishwasher | \$3,346 | \$3,346 |
| Bonn 1900 Watt Commercial Micr | \$2,041 | \$2,041 |
| 2nd Hand Opti ex Wayne Smith | \$0 | \$1,000 |
| Printer for Galley | \$124 | \$124 |
| Mitsubish Split System Arcon | \$2,820 | \$2,820 |
| Westinghouse 320L freezer | \$740 | \$740 |
| Male Shower Cubicles | \$2,981 | \$2,981 |
| Husqvarna Ride On Mower | \$3,000 | \$3,000 |
| Ozi Opti Ex Katrina Maxwell | \$0 | \$1,000 |
| 5 X Inflatable Bouy Vic regatt | \$0 | \$1,089 |
| Portable Pressure Washer | \$239 | \$239 |
| Cover for Pacer | \$550 | \$550 |
| John Deere 4105 4WD Tractor | \$24,403 | \$24,403 |
| Public Address System | \$747 | \$747 |
| Storage Room Racking | \$1,711 | \$1,711 |
| Air Hockey Table | \$240 | \$240 |
| 10 x IC-M23 VHF Handheld Trans | \$2,042 | \$2,042 |
| Manual Leaf Sweeper | \$169 | \$169 |
| ife Jackets ex Active Club GR | \$1,587 | \$1,587 |
| Defibrilator Pack | \$2,600 | \$0 |
| Power Blower | \$250 | \$250 |
| Club Pacer Dollies x 8 | \$1,059 | \$1,059 |
| 4 x VHF Radios & Aerials | \$1,423 | \$0 |
| Salto Electronic Lock System | \$12,390 | \$12,390 |
| 5 x Pacer Dinghys ex Black Roc | \$0 | \$20,050 |
| 12 x Buoys Sail Country | \$0 | \$1,854 |
| Jayco" Shade Structures | \$855 | \$855 |
| Metre Full Wall Marquee | \$2,140 | \$2,140 |
| 17" Galley Touch Screen Monitor | \$295 | \$295 |
| DziOpti Tacker Dinghy #1080 | \$0 | \$2,395 |
| Mini 23 ltr milk fridge | \$541 | \$541 |
| Roller Door Motor Tractor Bay | \$0 | \$540 |
| Outdoor Kitchen Renovation | \$12,393 | \$12,393 |
| 0 x Fire Extinguishers | \$501 | \$501 |
| raining PFDs | \$340 | \$340 |
| Opti Boom Pads | \$198 | \$198 |
| iuel Storage cabinet - shed | \$275 | \$275 |
| raining Boat Tow Hitches | \$111 | \$111 |
| Bushranger 21" Ute Mower | \$700 | \$700 |
| afe Renovation | \$5,236 | \$5,236 |
| Square" POS Equipment | \$1,493 | \$1,493 |
| ightwave Post Lifter | \$289 | \$289 |
| outh pacific EC600A Winch | \$691 | \$691 |
| x 6ft Bifold Tables | \$440 | \$440 |
| .8m 150kg Dual Purpose Ladder | \$187 | \$187 |
| ieldquip 1.8m Carry All | \$1,205 | \$1,205 |
| 2V 1200AMP Jump Start Charger | \$1,203 \$321 | \$1,203 \$321 |
| Replacement Opti Hulls X 2 | \$321 \$0 | \$2,000 |
| Ifield 390 RIB, Trailer, Motor | \$0 \$0 | \$2,000 \$10,654 |

This report should be read in conjuction with the accompanying Notes to the Financial Statements.

Balance Sheet [Last Year Analysis]

June 2020 ABN: 75 305 264 575

| | This Year | Last Year | |
|---|-----------|-------------|--|
| Dunbier Nipper Trailer | \$0 | \$2,050 | |
| Garmin GPS x2 | \$788 | \$788 | |
| 40 Foot Storage Container | \$3,566 | \$3,566 | |
| Highfield RIB Additions | \$0 | \$968 | |
| Yamaha F25LMHC 4 stroke engine | \$0 | \$5,182 | |
| B&D Rollmaster Rolling Door 4 | \$O | \$4,036 | |
| Spotpak Redline 100L Spray Unit | \$772 | \$0 | |
| Total Sundry Equipment at Cost | \$103,702 | \$191,291 | |
| Sailability Assets At Insurance Value | | | |
| Access 2.3 Dinghys x 5 | \$5,000 | \$9,679 | |
| Access 303 Dinghy x1 | \$6,000 | \$ 0 | |
| Versadock Pontoon | \$2,000 | \$0 | |
| Box Trailer W67477 & C Crane | \$4,000 | \$0 | |
| Sailability Jetty (Rotary) | \$26,000 | \$0 | |
| Other Sailability Equipment | \$0 | \$33,709 | |
| Total Sailability Assets At Insurance Value | \$43,000 | \$43,388 | |
| otal Assets | \$502,477 | \$559,505 | |
| iabilities | | | |
| Current Liabilities | | | |
| Trade Creditors | \$234 | \$3,901 | |
| GST Control Account | \$3,594 | -\$826 | |
| Total Current Liabilities | \$3,828 | \$3,075 | |
| Hagar Scholarship Fund | | | |
| Funds received from T&H Kerr | \$1,000 | \$0 | |
| Total Hagar Scholarship Fund | \$1,000 | \$0 | |
| otal Liabilities | \$4,828 | \$3,075 | |
| Net Assets | \$497,649 | \$556,431 | |
| quity | | | |
| Accumulated Surplus Brought Forward | \$556,431 | \$520,811 | |
| Current Year Surplus/(Deficit) | -\$58,782 | \$35,620 | |
| otal Equity | \$497,649 | \$556,431 | |

Notes to the Financial Statements 30 June 2020

Note 1: Summary of significant accounting policies

In the opinion of the Committee, Albury Wodonga Yacht Club Inc. is not a reporting entity because there are no user's dependant on general purpose financial statements.

These are special purpose financial statements that have been prepared for the purposes of complying with the committee's accountability requirements to prepare and distribute financial statements to the members and must not be used for any other purpose. The Committee has determined that the accounting policies adopted are appropriate to meet the needs of the members.

The financial statements have been prepared in accordance with Accounting Standards with the exception of the following:

AASB 7 - Financial Instruments: Disclosure

AASB 13 - Fair Value measurement

AASB 15 - Revenue from Contracts with Customers

AASB 16 – Leases

AASB 101 - Presentation of financial statements

AASB 107 - Cash flow statements

AASB 108 - Changes in accounting policies, estimates and errors

AASB 116 - Property, Plant and Equipment

AASB 124 – Related party disclosures

AASB 132 - Financial instruments: Presentation

AASB 1058 - Income of Not-for-Profit entities

The financial statements have been prepared on an accrual basis of accounting including the historical cost convention and the going concern assumption.

(a) Income Tax

No income tax is provided for in the financial statements on the basis that the association is a non-profit organisation and therefore exempt from income tax pursuant to the Income Tax Assessment Act.

(b) Property, plant and equipment

In the current year a managerial revaluation was performed in respect to leasehold improvements, power boats, sail boats and sailability assets. Power boats, sail boats and sailability assets were revalued based on the underlying insurance values of these assets, whereas the leasehold improvement assets valuation was based in a judgement Committee of Management valuation. These assets were previously held at cost.

Other sundry equipment assets held are carried at cost.

No depreciation is applied to items of property, plant and equipment.

Maintenance and repair costs are charged as expenses as they are incurred.

(c) Revenue and other income

Revenue is recognised when received.

Note 2: Events after the Balance Sheet Date

There were no significant events occurring after the reporting date likely to impact the affairs of Albury Wodonga Yacht Club Inc. in the future.

(c) Revenue and other income

Revenue is recognised when received.

Note 2: Events after the Balance Sheet Date

There were no significant events occurring after the reporting date likely to impact the affairs of Albury Wodonga Yacht Club Inc. in the future.

Albury Wodonga Yacht Club Inc.

Committee of management's declaration

As stated in Note 1 to the financial statements, in the committee of management's opinion, the Association is not a reporting entity because there are no users dependent on general purpose financial statements. These are special purpose financial statements that have been prepared to meet the requirements of the members.

The financial statements have been prepared in accordance with applicable accounting standards and mandatory professional reporting requirements to the extent described in note 1.

The Committee of Management declares that the financial statements and notes as set out on pages 1 to 8:

- (a) comply with accounting standards and other mandatory professional reporting requirements to the extent described in note 1; and
- (b) give a true and fair view of the Association's financial position as at 30 June 2020 and of its performance as represented by the results of its operations, for the financial year ended on that date.

In the Committee of Management's opinion there are reasonable grounds to believe that the Association will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Committee of Management.

Committee Member

Date: 30/10/2020

P 02 6023 9100 **F** 02 6021 2154 **W** johnsonsmme.com.au

Independent audit report to the members of Albury Wodonga Yacht Club Inc.

Qualified Audit Opinion

We have audited the financial statements, being special purpose financial statements, of Albury Wodonga Yacht Club Inc. for the year ended 30 June 2020, which comprises the balance sheet as at 30 June 2020, a profit & loss statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the committee of management's declaration.

In our opinion, except for the effects of the matter described in the *Basis for Qualified Opinion* section of our report, the special purpose financial statements of Albury Wodonga Yacht Club Inc. presents fairly, in all material respects, the financial position as at 30 June 2020 and its financial performance for the year then ended in accordance with the accounting policies described on note 1 to the financial statements.

Basis of Qualified Opinion

As is common with organisations of this type, it is not practicable for Albury Wodonga Yacht Club Inc. to maintain an effective system of internal control over its cash receipts functions until initial entry in the accounting records. Accordingly, our audit in relation to these cash receipts was limited to amounts recorded.

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial* Statements section of our report. We are independent of the Association in accordance with the auditor independence requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial statements in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Basis of Accounting

Without modifying our opinion, we draw attention to Note 1 of the financial statements which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the Committee of Management's financial reporting responsibilities. As a result the financial statement may not be suitable for another purpose.

Responsibilities of the Committee of Management for the Financial Statements

The Committee of Management of Albury Wodonga Yacht Club Inc. is responsible for the preparation and fair presentation of the financial statements and have determined that the accounting policies described in Note 1 to the financial statements, which form part of the financial statements are appropriate to meet the needs of the members.

The Committee of Management is also responsible for such internal control as the Committee of Management determines necessary to enable the preparation of the financial statements that is free from material misstatement, whether due to fraud or error.

Independent auditor's report to the members (continued)

In preparing the financial statements, the Committee of Management is responsible for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

The committee of management are responsible for overseeing the Entity's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: http://www.auasb.gov.au/Home.aspx. This description forms part of our auditor's report.

Johnsons MME

Time

Chartered Accountants

Ryan Schischka

Director

Albury

30 October 2020

AWYC Discover Sailing Centre

What a year to start in the position of Training Principal! Firstly, I came to appreciate the amount of work the former Principal Leanne Thompson had done – and how well she had set me up to continue her great work.

Then we had a string of challenges for the Centre – major bushfires, smoke for weeks, a major blue-green algae outbreak on the Lake and then a global pandemic and subsequent lockdown.

These setbacks hampered activities at the Centre, as it did the whole club – see our numbers of completions for 2019-20 compared to previous years in table 1. With this in mind, our course completions and income from training activities have been severely limited. We anticipate a similar result this year as COVID rules set by the Victorian government, with additional Border restrictions set by the NSW government, continue to limit the Centre's activities.

| Discover Sailing Centre participants (July 1 to June 30) | | | | | | | | | | |
|---|----|-----|-----|-----|-----|-----|-----|-----|-----|----|
| Course Name 2011/12 2012/13 2013/14 2014/15 2015/16 2016/17 2017/18 2018/19 2019/20 *** | | | | | | | | | | |
| Start Sailing 1 | 27 | 19 | 46 | 82 | 44 | 49 | 38 | 24 | 5 | |
| Start Sailing 2 | 0 | 36 | 26 | 13 | 4 | 21 | 15 | 12 | | 5 |
| Better Sailing | 16 | 13 | 17 | 13 | 5 | 5 | 11 | 0 | 5 | |
| Start Racing | 0 | 5 | 0 | 6 | 4 | 0 | 0 | 3 | 0 | |
| Out There Sailing Experience (4 hours) | | | | | | | | | 19 | |
| Tackers 1 | 14 | 30 | 35 | 37 | 18 | 27 | 32 | 30 | 13 | |
| Tackers 2 | 17 | 12 | 23 | 23 | 12 | 16 | 9 | 7 | | 4 |
| Tackers 3 | 0 | 11 | 9 | 16 | 12 | 2 | 7 | 6 | 2 | |
| School Introduction (Primary)* | 0 | 0 | 0 | 0 | 20 | 72 | 118 | 103 | 100 | |
| School Introduction (Secondary) | 0 | 0 | 0 | 104 | 10 | 45 | 23 | 39 | 20 | 10 |
| Start Crewing Keelboat | | | | | | | | | 0 | 3 |
| Discover Sailing Experience | 0 | 13 | 21 | 10 | 10 | 11 | 0 | 0 | 20 | |
| Opti Training per 3hr session | 0 | 0 | 7 | 21 | 36 | 0 | 2 | 0 | 0 | |
| Laser Training per 3 hrs session | 0 | 0 | 11 | 0 | 0 | 0 | 9 | 0 | 0 | |
| Sailability Volunteer Induction | 0 | 0 | 18 | 6 | 0 | 0 | 0 | 0 | 0 | |
| First Aid | 0 | 14 | 2 | 8 | 8 | 7 | 6 | 0 | 0 | |
| CPR Refresher | 0 | 2 | 3 | 1 | 1 | 1 | 0 | 0 | 0 | |
| Power Boat Handling | 0 | 0 | 0 | 0 | 24 | 8 | 16 | 0 | 0 | |
| Navigation Course | 0 | 0 | 0 | 0 | 9 | 0 | 0 | 0 | 0 | |
| Marine Radio Operators Certificate | 0 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Instructors Course | | | | | | | | | | |
| Assistant Instructors Course | 0 | 9 | 0 | 11 | 11 | 6 | 0 | 0 | 0 | |
| Club Race Officers Course | 0 | 12 | 0 | 0 | 6 | 0 | 8 | 0 | 0 | |
| TOTALS | 74 | 184 | 218 | 351 | 234 | 270 | 294 | 224 | 184 | 22 |
| *Includes Sporting Schools Programs | | • | | | | | | • | | |

^{**} proposed

The setbacks, however, did not stop us from offering new sailing opportunities.

A major activity trialled by the Centre during the last season was the OutThere Sailing (OTS) program initiated by Australian Sailing. The program is aimed at youth aged 12 to 17 years wanting to try sailing, windsurfing and paddle boarding, as well as have powerboat and keelboat experiences.

To help establish the OTS program at the AWYC Centre, we successfully won funding through two grants:

^{***} to be completed (postponed from the previous season)

- \$3,000 through Australian Sailing to assist with the initial purchase of six WindSUP boards for the OTS program;
- \$3,300 through the Victorian Health Promotion Foundation to assist in training young DSC instructors and assistant instructors to instruct in the course.

While our initial activities in the program were curtailed by the string of setbacks, we were able to provide six 5-hour activities to 19 would-be sailors, who enjoyed the thrills and challenges of windsurfer boards that easily converted to stand-up paddleboards when the wind dropped.

The program also enabled some of our instructors to widen their skills and experiences, including me! Sam Roberts and Ian Howsam took the lead in this, with help from Stuart Howsam, Mark and Riordan McMillan, and Neil Henderson. We even had a guest training session with former AWYC junior member George Henderson. Many thanks to all these people for their time, commitment and ideas during this initial phase. We are looking to roll the OTS Program further during the 2020-21 season.

In addition, we also hope to commence the Keelboat training courses in the coming season. *Hagar*, which was so generously passed on to the club by Terry and Helen Kerr, was readied as a keelboat training vessel by a small band of helpers ably led by Geoff Stirling. During the past season, *Hagar* was inspected and registered by Australian Sailing as a training vessel, which can now be used for the introductory keelboat courses at the DSC.

While we intended to commence the first Start Crewing Keelboat course in March 2020, it was postponed due to the onset of the COVID pandemic. However, we hope to offer this course in the coming season when social distancing rules allow such training on the water.

On the trainer side, planning is well underway to offer courses for Assistant Instructors to upgrade their qualifications to Instructor level, and to provide full 2-day First Aid as well as 1-day refresher courses in the coming season. In recognition of the pandemic and possible economic pressures on our members, we are seeking government grants to help defray these training costs for club members.

We are always seeking more assistant instructors for various courses and activities in the Centre – it is a great way to extend your own sailing skills and to spread our love for sailing. Contact myself if you would like more information.

While this has been and is a challenging time for the Centre and the club, we continue to explore further opportunities to spread our joy for the sport and recreation of sailing into the community. The DSC team and I look forward to seeing to you all on the water in the coming season!

Wes Ward

Training Principal



Life Membership Nomination

Introduction

Life Membership is an honour that is awarded in recognition of exceptional service over many years, it is not a Long Service award alone. Many years of membership should be combined with significant contribution to our Club, its membership and/or sailing in general.

Criteria for Life membership

To be considered for Life Membership the nominee must:

- a. be a member of the Albury Wodonga Yacht Club;
- b. have been a member of the Albury Wodonga Yacht Club for an aggregate of not less than 10 years;
- c. have contributed to the development and betterment of the Club in a very significant and conspicuous manner (significant [5 years or more] service on the Committee of Management or coordinating the Café for example);
- d. have conducted themselves in an exemplary manner for a prolonged period such that they would be considered a role model within the Club or Sailing Community;
- e. have consistently exhibited and promoted the qualities and Values of the Club as well as Good Sportsmanship; and
- f. compares favourably to present and previous Life Members at the time of their nomination and, at the time of their nomination, there is no other member equally or more worthy of the honour.

Instructions

Nominations for Life Membership are to be made using the Nomination Form overleaf and may be made by any member, excluding the person being nominated. Nominations must also be Seconded by a non-related, second person who is also a member of the Club and not the person being nominated.

Completed Nomination Forms must be received by the Club Secretary not less than two months prior to the next Annual General Meeting. Nomination Forms may be forwarded to the Secretary either by hand or by email.

You should ensure the person you wish to nominate would be accepting of Life Membership, should your nomination be successful, prior to completing a nomination.

| | | _ |
|-----------|-----|------|
| Secretary | Use | Only |

| Date Received: | Date to COM: | |
|----------------|--------------|--|
| | | |
| | | |
| | | |
| | | |

11 Jun 2019 Version 1.1

Life Membership Nomination

| Nominee's Name | | | | |
|------------------------------|---|--|--|--|
| Proposer | | | | |
| Name | Must be a member of the Albury Wodonga Yacht Club | | | |
| Phone Number | | | | |
| Email | | | | |
| Seconder | | | | |
| Name | Must be a member of the Albury Wodonga Yacht Club | | | |
| Nominee's Supporting Details | | | | |
| Years as Member | | | | |
| Position/s Held | | | | |
| | | | | |
| | | | | |
| Nature of Contribution to | | | | |
| Club | | | | |
| | | | | |
| | | | | |
| Promotion of | | | | |
| Club Values and | | | | |
| Sportsmanship | | | | |
| | | | | |
| | | | | |
| | | | | |
| Additional Information | | | | |
| | | | | |
| | | | | |
| | | | | |

11 Jun 2019 Version 1.1

 $[\]square$ If additional space is required attach separate documents as needed. Additional supporting statement from other members may also be attached. Check this box to indicate that additional documents have been attached.

Additional Information in support of Life Membership for Leanne Thomson

Sailability:

Sailability Albury Wodonga was re-formed in 2008 under a new management structure, which saw AWYC own and control the program, taking over the boats from the previous operators.

Leanne assisted her husband Donald Thomson (Sailability Coordinator), Phil Clements (AWYC Commodore) and Rob Newman (Access for All Abilities Coordinator - CARN) with the admin of the program in the early days. As she had a young family she was limited with her ability to assist at sailing sessions in the early years. As the kids grew Leanne took on the role at the registration desk and as a sailor, also helping with set up and pack up.

In late 2010 Leanne introduced the Sailability Albury Wodonga Facebook Page and was an Administrator of it until 2018.

In February 2011 AWYC hosted the State Hansa (Access) Championships, in which Leanne assisted. This event had 26 boats, with 33 sailors – the largest fleet ever at an Access Victorian State Titles.

Leanne was involved in the following fundraising and grant applications for Sailability:

- 2009 saw the initial application through Clubs NSW for a new RIB
 - o 2011 the Commercial Club provided the White RIB Value \$15,000
- 2010 successful in gaining Australian Government grant for volunteer equipment Value \$1,328.69
- 2011 saw the need for a larger Access (Hanse) 303 so fundraising support was sought
 - April 2012 saw Forever Young host a Charity Ball and raise the funds to purchase the new boat – Value \$8,000
- 2011 saw the need for a jetty upgrade, Versa-Dock required for stability.
 - o Rotary Club of Albury West donated \$10,000 for the purchase.

Leanne took on the role of Sailability Coordinator from 2012 to 2014. Actively sourcing participants and volunteers (for both weekend and mid-week programs), completing grant applications and fundraising, reporting to the Sailability Victoria and AWYC Committees, setting up and managing a Mailchimp account to communicate with both participants and volunteers.

During her time in the role of Coordinator she introduced a Sailability Volunteer Induction in 2013. This involved a presentation, handouts and demonstrations for new volunteers.

Leanne arranged, in conjunction with Special Olympics Victoria, a Sailability Discover Sailing Day in 2013, which had Victorian State Sailability Coordinator Sarah (Blanck) Ogilvy attend. As Sarah had attended 2 Olympic Games (2004 Athens, Europe class and 2008 Beijing, Laser Radial) Leanne arranged for her to do a presentation with AWYC Juniors after the event.

Club Person of The Year:

In the 2010/2011 season Leanne jointly won the David McGeachin Memorial Award "Club Person of the Year" with her husband Donald. This was for their efforts with Sailability, setting up the Discover Sailing Centre and promoting the Club to the wider community.

Committee of Management:

- General Committee Member
 - o July 2011 June 2012
- Rear Commodore
 - o July 2012 June 2015
- Sailability Coordinator
 - o July 2012 June 2014
- Vice Commodore
 - July 2015 December 2017
- Commodore (Club's First Female Commodore)
 - o January 2016 October 2018
- Training Principal
 - July 2018 September 2019

Sail-Away Editor:

During 2012/2013 AWYC's Committee re-introduced the new printed and posted version of the Sail-Away Newsletter. Leanne was the newsletter editor until the 2013/2014 season when John Pimm took over. Leanne assisted John Pimm with most content creation during that season (due to software compatibility issues). Nan Astridge then took over the role in 2014/2015.

Leanne (through her business Thomson's Graphipress) has continued to print, staple and insert the newsletter in to envelopes (ready for postage) through to the end of the 2018/2019 season.

Facebook Administrator:

In December 2010 Leanne established the Sailability Albury Wodonga Facebook page and was Administrator of the page until July 2018.

In July 2011 Leanne established the Albury Wodonga Yacht Club Facebook page and has been an Administrator of the page, still to this day.

In September 2014 she created the Sail Country Facebook page and has been an Administrator of the page ever since.

Wodonga Children's Fair:

From 2012 to 2018 Leanne has manned the AWYC / Tackers stand at the Wodonga Children's Fair. This event, which regularly sees up to 16,000 people attend, was a good event for Club / Tackers brand awareness, a feeder for the Discover Sailing Day and for the Discover Sailing Centre courses (mostly Tackers).

Intergalactic Championships / Swamp Cup:

Donald and Leanne saw the need to promote Junior and Youth Sailing and in 2012 introduced the Inaugural Intergalactic Championships (Laser 4.7's) and Swamp Cup (Optimists). Taking on the persona of Shrek and Princess Fiona they encouraged the younger members (and young at heart) to be part of a fun mini-regatta. As the kids grew and moved in to Laser Radials Woody's Radial Roundup was also added to the regatta. This mini-regatta is still held each year around Christmas.

Discover Sailing Centre:

Since its inception in October 2010 Leanne has been actively involved in the Discover Sailing Centre. Husband Donald worked on gaining all the required qualifications and training and Leanne assisted him with the admin and student relations. She continued in the role of Administration, Marketing and Student Relations right through to the end of the 2018/19 season.

In 2011 Albury Wodonga Discover Sailing Centre become Australia's first Regional Tacker Centre and in October 2011 Leanne became an Assistant Instructor and became an integral part of Tackers at our club. In August 2012 Australian Sailing introduced a Tackers Endorsement qualification which Leanne was one of the first to gain.

In July 2013 Leanne qualified as a Dinghy Instructor, allowing her to instruct the Dinghy program as well as lead the Tackers program. Tackers was her niche and she continued as the main instructor and Tackers Team Leader in that program until the end of the 2018/19 season.

In 2014 Leanne was recognised for her instructing contribution, winning the Yachting Victoria's Instructor of the Year Award, and being a finalist in the Australian Sailing Instructor of the Year.

During Leanne's time as Tackers Team Leader she introduced a mentoring program for the young assistant instructors coming through the program. This allowed them to be job (instructor level) ready when they took their Instructor course at the age of 16. Many parents had commented how this gave their teenagers self confidence and public speaking skills that allowed them to do well in at school and in other areas of their lives. (Speak with Georgia Roberts should you wish for a reference).

Leanne took on more of the Training Principal responsibilities (including the annual accreditation audit). Eventually Donald was in the role of Training Principal in name only and Leanne took on the role in an official capacity from July 2018 – September 2019.

Sail Country:

One of the founding members of the Sail Country Regatta, Donald and Leanne had said for a while that the Club lacked a large regatta, where it could bring in income from outside its membership. They got Stuart Richardson on board and the 3 set about securing an event. In 2013 they applied for AWYC to host the Victorian Dinghy Championships, without luck.

Not giving up on the concept they set about establishing a stand-alone regatta "Sail Country", to be launched on the Melbourne Cup weekend in 2014. (This date happened to clash with the 2014 Victorian Dinghy Championships). The Classes (especially Lasers and Optimists) were excited about the concept and saw the option to extend the weekend to include training on the Monday and Tuesday a great bonus. As a result the Classes advised Yachting Victoria (YV) they would be encouraging their members to attend our event instead of the Vic. Dinghy Champs. Due to pressure YV moved the Vic. Dinghy Champs, to be incorporated in to Sail Country. The event was a success, there were more boats in attendance than YV had ever had at the Vic. Dinghy Champs and the event became a highlight on the sailing calendar.

Leanne has worked tirelessly since Sail Country's inception 6 years ago. She has been on the organising committee, handled the registrations process (both online and at the event) and coached the Green Fleet.

Annual Book of Reports:

Leanne has compiled and printed the Annual Book of reports every year since the 2013/2014 season (the last 6 years).

Australian Sailing Online Platforms – MyClub (Sports TG) / Revolutionise Sport

When Australian Sailing moved to MyClub (Sport TG) as its operating platform back in 2014. Leanne learnt the system and set up online application and renewal of memberships, as well as the calendar of events.

In June 2018 Australian Sailing decided they could no longer persevere with MyClub (due to it's inflexibility and inability to incorporate the Training Centre requirements online) they moved to the current platform Revolutionise Sport. Leanne learnt this new system and set up:

- the Membership portal, including the membership categories and their pricing, the data capture, etc.
- and managed the Events portal, which meant entering in all AWYC racing and social events, as well as all the Discover Sailing Centre events (which all required a lot of data capture during the registration process).
- the Online Shop, which required entering each item with its pricing and stock numbers where applicable, and an image if available.
- the new AWYC website. Once set up it was handed to Nick Hordern to manage its editing,
 which Leanne assisted him with.

DutyMan Administrator:

Leanne introduced DutyMan in 2014 and administered the program until the start of the 2016 season. This included allocating and managing members to the calendar, unlike the current process of asking members to log in and allocate themselves. This original process involved a lot more time than how it is currently done.

New Member's Welcome Booklet:

Leanne developed a New Member's Welcome Booklet that was introduced in the 2014/2015 season and a printed copy sent to all new members as part of a Welcome Pack (with a copy available on the AWYC website). This booklet included information about the Club and membership (including policies) and was updated by Leanne each season through to the end of the 2018/2019 season.

Strategic Planning Consultation Group:

Leanne was part of the Strategic Planning Consultation Group back in 2014/2015. This was a group of members, lead by Phil Clements, who through a facilitator developed the Club's Vision: "To be a thriving place where people of all ages and abilities come to discover the joy of sailing" and the Club's Values: "Honesty & Integrity, Respect, Diversity, Sportsmanship".

AWYC Club Merchandise:

Leanne sourced and arranged the new AWYC clothing merchandise in the 2014/2015 season. She still manages orders, which can be made online via the Club's website and Facebook Page.

Represented AWYC in an Official Capacity by attending:

- The Disability Sport and Recreation Conference, Melbourne in 2011
- Sailability National Conference, Canberra in 2012
- Multiple Club Conferences over many years.
 - 0 2012, 2013, 2014, 2016
- Yachting Victoria / Australian Sailing regional meetings (Roadshow events).
 - o 2014 to 2019
- Multiple Instructor Conferences over many years.
- Yachting Victoria Awards to represent AWYC when herself and/or the Club were nominated for awards on several occasions.
 - o Leanne was winner of the Victorian Instructor of the Year in 2014
- The Australian Sailing (national) Awards when herself and the Club were nominated as finalists in 2014
- The Yachting Victoria AGM 2015 (https://cdn.revolutionise.com.au/site/1zngalsbmd7pfaip.pdf)

Albury Wodonga Yacht Club Inc Membership Fee Structure and Amounts Year Ended 30 June 2022

Committee Recommendation

Following discussion at the 2019 annual General Meeting, the Committee was asked to review the current membership fee structure and recommend at this meeting any changes considered appropriate.

This matter has been discussed by the Committee, with the aim of ensuring that the club remains an inclusive and inviting place where people of all ages and abilities are encouraged to come to experience the joy of sailing.

With that in mind the Committee recommends the following changes to our membership fee structure:

- 1. Non-Sailing Spouses of Sailing Members should not be charged a membership fee. They should be encouraged to enjoy "Social/ Non-Sailing membership privileges without cost and encouraged to attend the club on that basis.
- 2. If spouses of sailing members sail regularly, they should be charged a membership fee in accordance with the existing sliding scale / reduced rate for the second adult.
- 3. If non-sailing, non-fee paying spouses of sailing members wish to sail from the club on an irregular, occasional basis, they should pay a "Day Pass" fee to ensure cover under Sailing Australia's personal injury insurance policy. (Member feedback invited)
- 4. Parents, guardians, carers of a junior member who have previously been charged a membership fee in that role should not be charged a membership fee. They should be recorded as a member to maintain the connection in the club's records as an adult responsible for the junior member but without a fee.
- New members should continue to be charged a "Joining Fee" as a small contribution to the
 cost of the facilities and assets of the club that they will enjoy as members.
 The joining fee is currently set at \$180.
 (Feedback from members is invited)

- 6. There should be no change to the existing arrangements related to junior and student memberships.
 - Persons under the age of 18 years should be charged at concessional junior rates.
 - Persons between 18 and 25 years of age who are enrolled as students on a full time basis should be charged at concessional student rates.
 - Persons between 18 and 25 years of age who are not enrolled as students on a full time basis should be charged at normal adult rates
- 7. The existing sliding scale of fees should remain for immediate family members.
- 8. The Racing Fee should remain as is on a per boat (not member) basis in recognition of the additional costs incurred in running races.
- 9. Radio Control Boat Memberships

There should be a nominal, low cost membership fee charged for persons wishing to sail RC boats from the club.

Such memberships would not provide club voting rights, and would not entitle the member to an access card.

RC Membership would entitle the member to enjoy access to the grounds, facilities, amenities, café etc of the club, which are funded by the entire club membership.

If RC sailors do not wish to join the club – they could be welcomed as guests of members:

- For a limited number of occasions in the membership year(?)
- With or without a Day Pass fee(?)
- 10. Subject to the structural changes recommended above fees for the 2021/2022 year should remain the same as they have been for the last two years 2019/2020 and 2020/2021.

Albury Wodonga Yacht Club Inc Storage of Member Caravans on Club Premises

Committee Recommendation

At the 2019 annual General Meeting, the Committee was asked to consider and make a recommendation as to the possibility of members storing caravans on the club premises.

This would provide a source of income to the club and provide a service to members.

This matter has been discussed by the Committee, and enquiry was made of Goulburn Murray Water as Lessor.

Representatives of Goulburn Murray Water visited and inspected the club as part of the club lease renewal process.

At the time of that visit there was one van on site (used for camping as opposed to being stored). The GM Water representative enquired as to how long the van had been at the club, and made specific comment that GM Waters view was that camping (including vans) was permissible for short periods of time only. (It was acknowledged that special arrangements were in place for Sail Country)

AWYC representatives then asked as to GM Water's view as to the long term storage of caravans on the leasehold property, and were advised that such arrangements would not be acceptable under our lease.

Subsequent discussion as AWYC Committee level concluded with the view that the storage of vans was not in line with the club's core purposes.

On that basis it was decided not to pursue the matter with GM Water any further, and advise the membership that storage of vans on the club grounds for reward was not something with which the committee was in favour.



2020-21 Committee Position Nomination Form

Please use block letters and print clearly.

Any eligible voting adult member may nominate themselves and/or another member for a Committee position. A member may be nominated for more than one Committee position.

Nominations shall be in writing, signed by the nominee and proposer and shall be received by the Secretary not later than 7 days prior to the date of the Annual General Meeting to be held on 22 November 2020.

| Nominatio | on | |
|--------------------------------|---|--|
| l, | a | s a financial, voting member of the Albury |
| Wodonga Yacht Club nominate | | |
| committee | e position of (mark one or more): | |
| | Commodore | |
| | Vice-Commodore | |
| | Rear Commodore | |
| | Secretary | |
| | Treasurer | |
| | General Committee position* | |
| – Traini Manage Acceptan | number and roles for General Committee positions ning Principal, Club Captain Racing, Club Captain per and Communication & Marketing. | Social Sailing, Galley Operations, Asset |
| |) indicated above for the 2020-21 AWYC seas | |
| . , | , | |
| Election o | of Officer of the Committee | |
| At the ann | nual general meeting, separate elections must | be held for each committee position. |
| • | e member is nominated for the position, the Coper elected to the position. | hairperson of the meeting must declare |
| If more that club rules. | an one member is nominated, a ballot must be | e held in accordance with rule 54 of the |
| Submissi | ion of Nominations | |
| Completed | d nominations must be received by the Secre | tary at: |
| Email: sec | cretary@awyc.org.au | |

Post: PO Box 640, Albury, NSW, 2640

ALBURY WODONGA YACHT CLUB INC.



Annual General Meeting

APPOINTMENT OF PROXY

| l | | | | |
|-------|---|---------------------------|--|--|
| of | | | | |
| _ | g an eligible voting Member of Albury Wodonga Yacht Clul s, hereby appoint : | Inc. as defined by the | | |
| | [nam | [name of Proxy] | | |
| of | [add | [address of Proxy] | | |
| and v | ling him/her the Chairman for the time being of the Meeting vote on my behalf at the Annual General Meeting of the ing or Special General Meeting, as the case may be) to | | | |
| be he | eld on the 22 nd November 2020 and at any adjournment the | reof. | | |
| | roxy is authorised to vote in favour of / against (delete as apution/s | opropriate) the following | | |
| 1. | Accept the 2019 AWYC AGM Minutes | for / against | | |
| 2. | Accept the 2019 – 2020 Annual Financial Statements | for / against | | |
| 3. | Election of Committee Members | for /against | | |
| 4. | Approval of Leanne Thomson as an AWYC Life Member | for / against | | |
| 5. | Approval the recommended membership fee structure And amounts for the 2021/2022 year | for / against | | |
| Signe | ed thisday of | 2020 | | |
| | [signature of me | mber] | | |